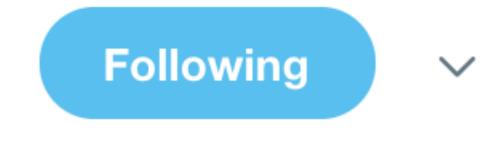


To download these slides and additional readings:

https://goo.gl/RLTSkK

alberto.cairo@gmail.com





The word 'Trumpery' has origins tracing to 15th Century Middle English. How prescient.

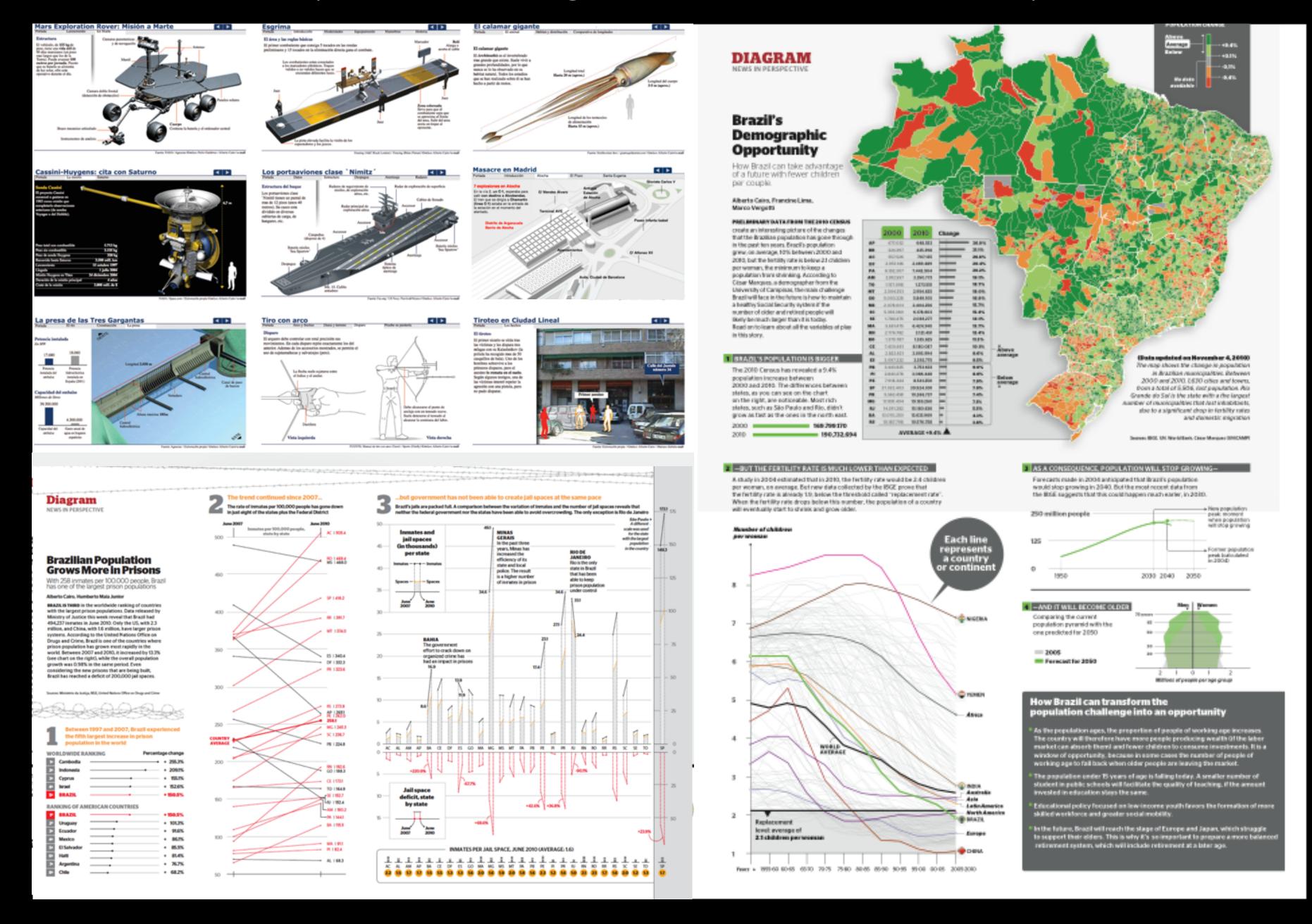
merriam-webster.com/dictionary/tru...

Trumpery derives from the Middle English trompery and ultimately from the Middle French tromper, meaning "to deceive." (You can see the meaning of this root reflected in the French phrase trompe-l'oeil-literally, "deceives the eye"-which in English refers to a style of painting with photographically realistic detail.) Trumpery first appeared in English in the mid-15th century with the meanings "deceit or fraud" (a sense that is now obsolete) and "worthless nonsense." Less than 100 years later, it was being applied to material objects of little or no value. The verb phrase trump up means "to concoct with the intent to deceive," but there is most likely no etymological connection between this phrase and trumpery.

A celebration and a concern

A celebration and a concern

I've devoted my career to doing all kinds of charts for media publications

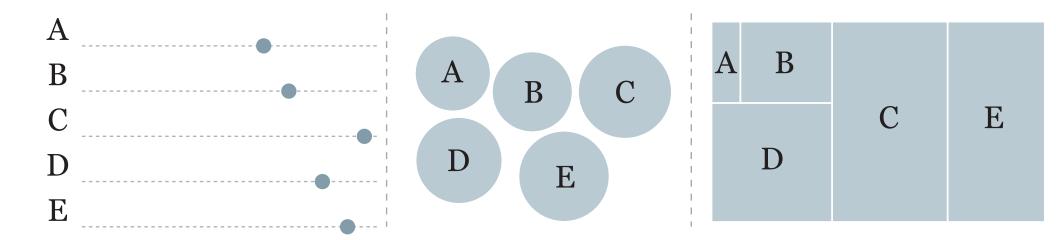


Length or height

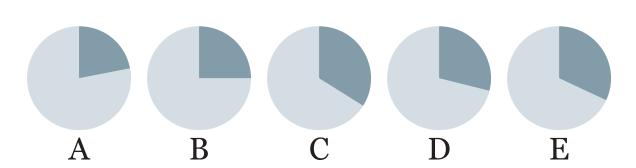


Position

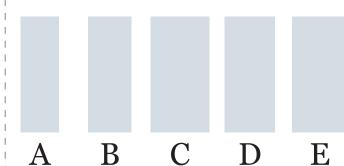
Area



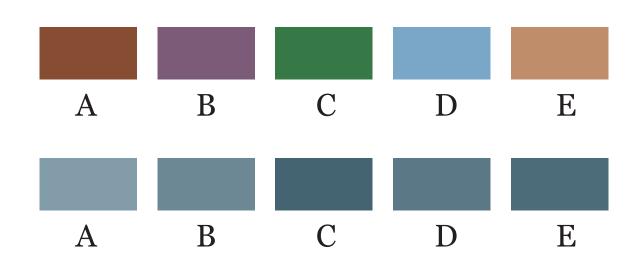
Angle/area



Line weight



Hue and shade



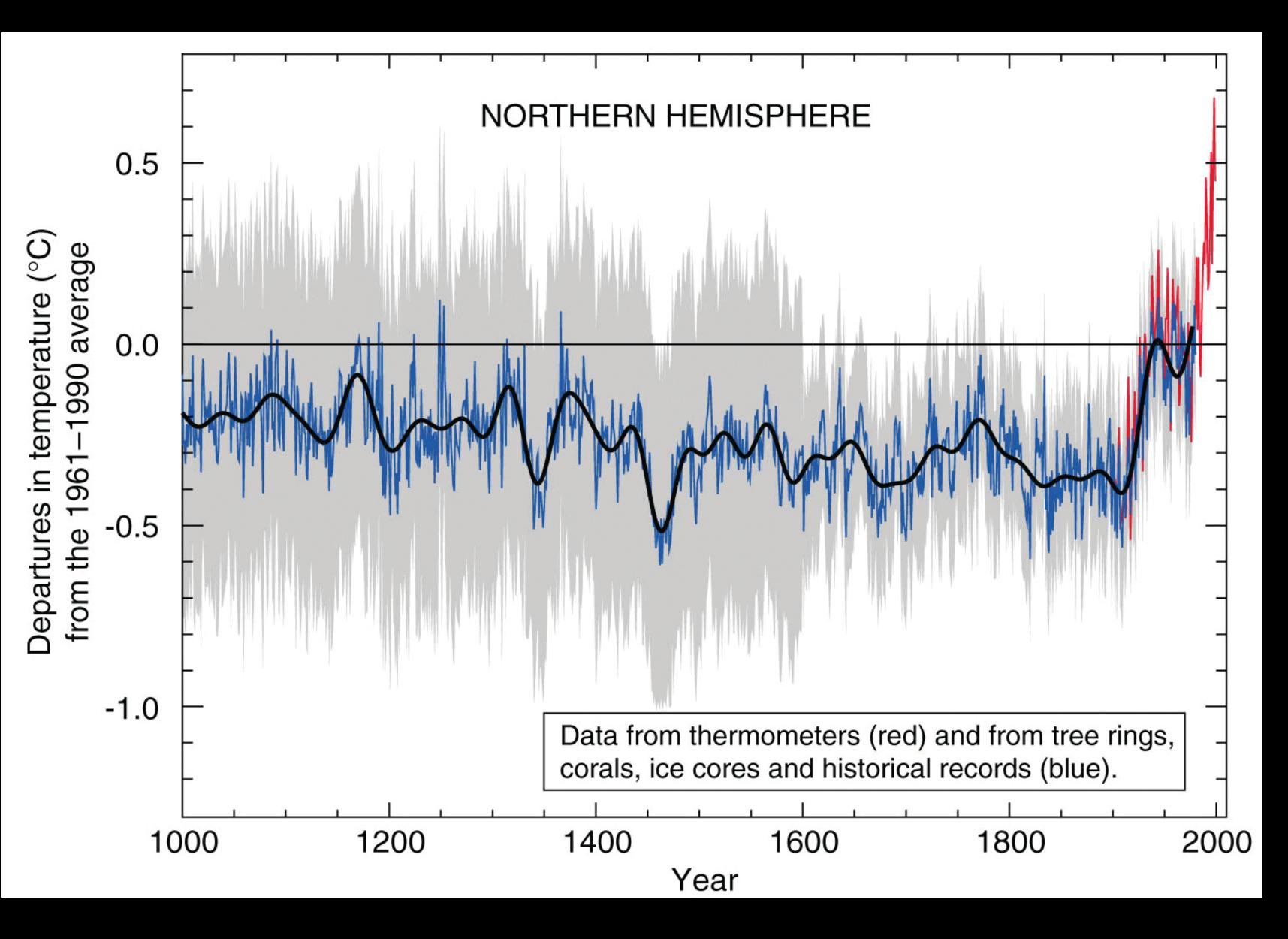
Figures represented in all these graphics: 22%, 25%, 34%, 29%, 32%

Charts (or 'visualization') are based on the idea of visual encoding.

Visualization is quickly becoming a mainstream language adopted by professional in many disciplines because it is useful to explore data and to communicate it

Try to extract useful information from this:

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2	1000	0.0659	1000	0.240346	0.480693	0.206137	0.123588	879	1877	-0.0140	1877	0.113228	0.226457	8.25299E-02	7.75209E-02
3	1001	-0.1241	1001	0.240347	0.480694	0.206137	0.123589	880	1878	-0.0873	1878	0.113228	0.226457	8.25298E-02	7.75209E-02
4	1002	-0.1208	1002	0.240346	0.480692	0.206136	0.123588	881	1879	-0.2959	1879	0.113229	0.226458	8.25302E-02	7.75212E-02
5	1003	-0.1801	1003	0.240347	0.480694	0.206137	0.123589	882	1880	-0.2368	1880	0.113229	0.226457	8.25300E-02	7.75210E-02
6	1004	-0.0711	1004	0.240347	0.480693	0.206137	0.123588	883	1881	-0.1977	1881	0.113229	0.226458	8.25302E-02	7.75212E-02
7	1005	-0.1334	1005	0.240346	0.480692	0.206136	0.123588	884	1882	-0.2036	1882	0.113229	0.226457	8.25300E-02	7.75210E-02
8	1006	-0.0644	1006	0.240346	0.480693	0.206137	0.123588	885	1883	-0.2489	1883	0.113228	0.226455	8.25293E-02	7.75204E-02
9	1007	0.0042	1007	0.240347	0.480693	0.206137	0.123588	886	1884	-0.2125	1884	0.113229	0.226457	8.25301E-02	7.75211E-02
10	1008	-0.1288	1008	0.240347	0.480693	0.206137	0.123588	887	1885	-0.1896	1885	0.113228	0.226457	8.25299E-02	7.75210E-02
11	1009	-0.0296	1009	0.240347	0.480693	0.206137	0.123588	888	1886	-0.1084	1886	0.113228	0.226456	8.25298E-02	7.75208E-02
12	1010	0.1187	1010	0.240347	0.480694	0.206137	0.123589	889	1887	-0.3265	1887	0.113228	0.226456	8.25296E-02	7.75206E-02
13	1011	-0.1252	1011	0.240346	0.480692	0.206136	0.123588	890	1888	-0.1694	1888	0.113228	0.226457	8.25298E-02	7.75209E-02
14	1012	-0.1634	1012	0.240347	0.480694	0.206137	0.123588	891	1889	-0.1339	1889	0.113228	0.226456	8.25298E-02	7.75208E-02
15	1013	-0.0791	1013	0.240347	0.480693	0.206137	0.123588	892	1890	-0.3107	1890	0.113229	0.226457	8.25301E-02	7.75211E-02
16	1014	-0.1120	1014	0.240347	0.480693	0.206137	0.123588	893	1891	-0.1754	1891	0.113229	0.226457	8.25300E-02	7.75210E-02
17	1015	-0.1146	1015	0.240346	0.480692	0.206136	0.123588	894	1892	-0.3186	1892	0.113228	0.226456	8.25295E-02	7.75205E-02
18	1016	-0.1206	1016	0.240346	0.480692	0.206136	0.123588	895	1893	-0.3236	1893	0.113228	0.226456	8.25297E-02	7.75207E-02
19	1017	-0.0815	1017	0.240347	0.480693	0.206137	0.123588	896	1894	-0.1970	1894	0.113228	0.226456	8.25295E-02	7.75205E-02
20	1018	-0.2031	1018	0.240346	0.480693	0.206137	0.123588	897	1895	-0.1578	1895	0.113228	0.226456	8.25297E-02	7.75207E-02
21	1019	0.0305	1019	0.240347	0.480693	0.206137	0.123588	898	1896	-0.0804	1896	0.113228	0.226456	8.25298E-02	7.75208E-02
22	1020	0.1098	1020	0.240347	0.480694	0.206137	0.123589	899	1897	-0.0537	1897	0.113228	0.226456	8.25298E-02	7.75208E-02
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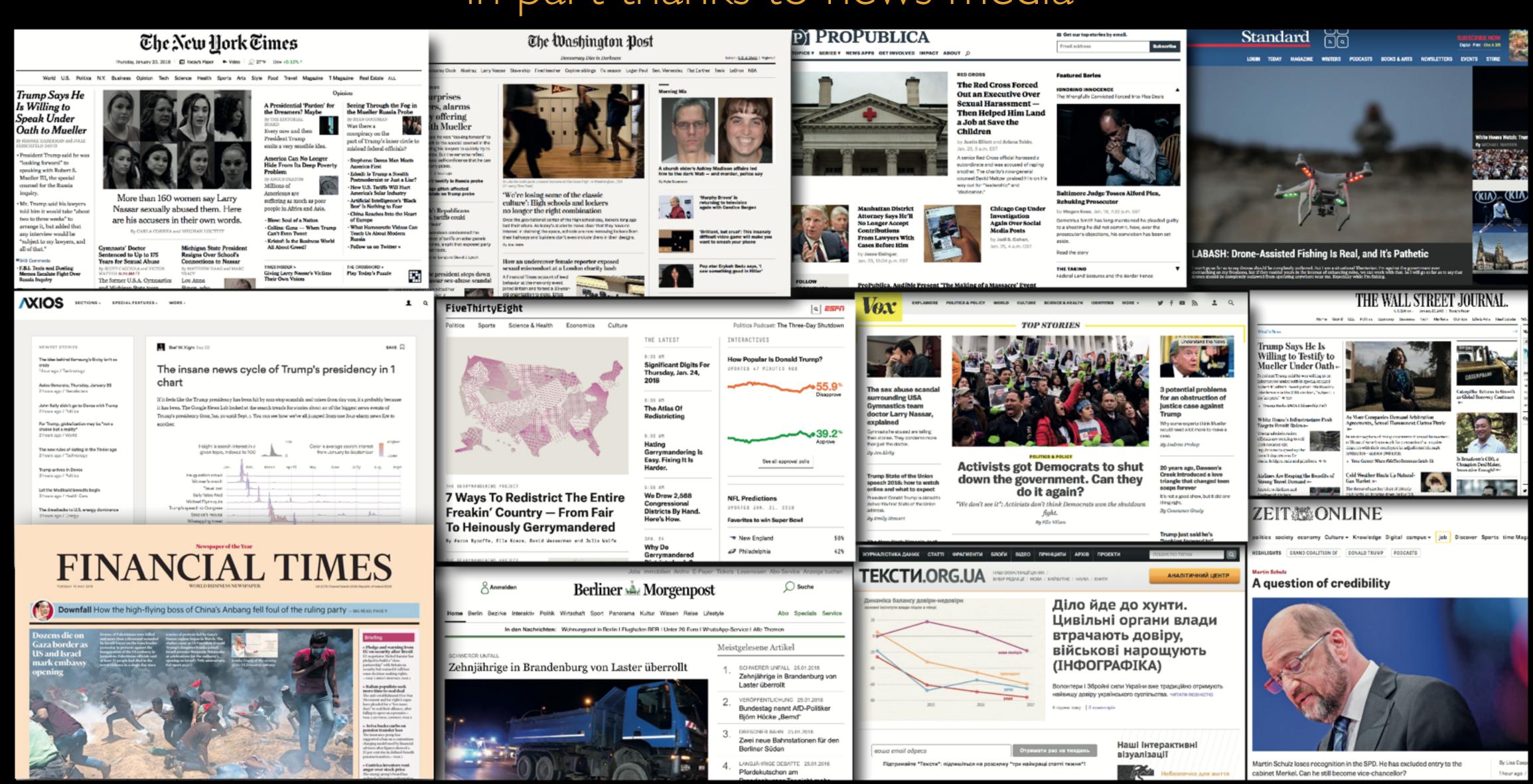


It's easier with a chart

Michael E. Mann, Raymond S. Bradley, and Malcolm K. Hughes

Intergovernmental Panel on Climate Change (IPCC), Third Report, 2001

CHARTS ARE EVERYWHERE, in part thanks to news media



How Y'all, Youse and You Guys Talk

By JOSH KATZ and WILSON ANDREWS DEC. 21, 2013

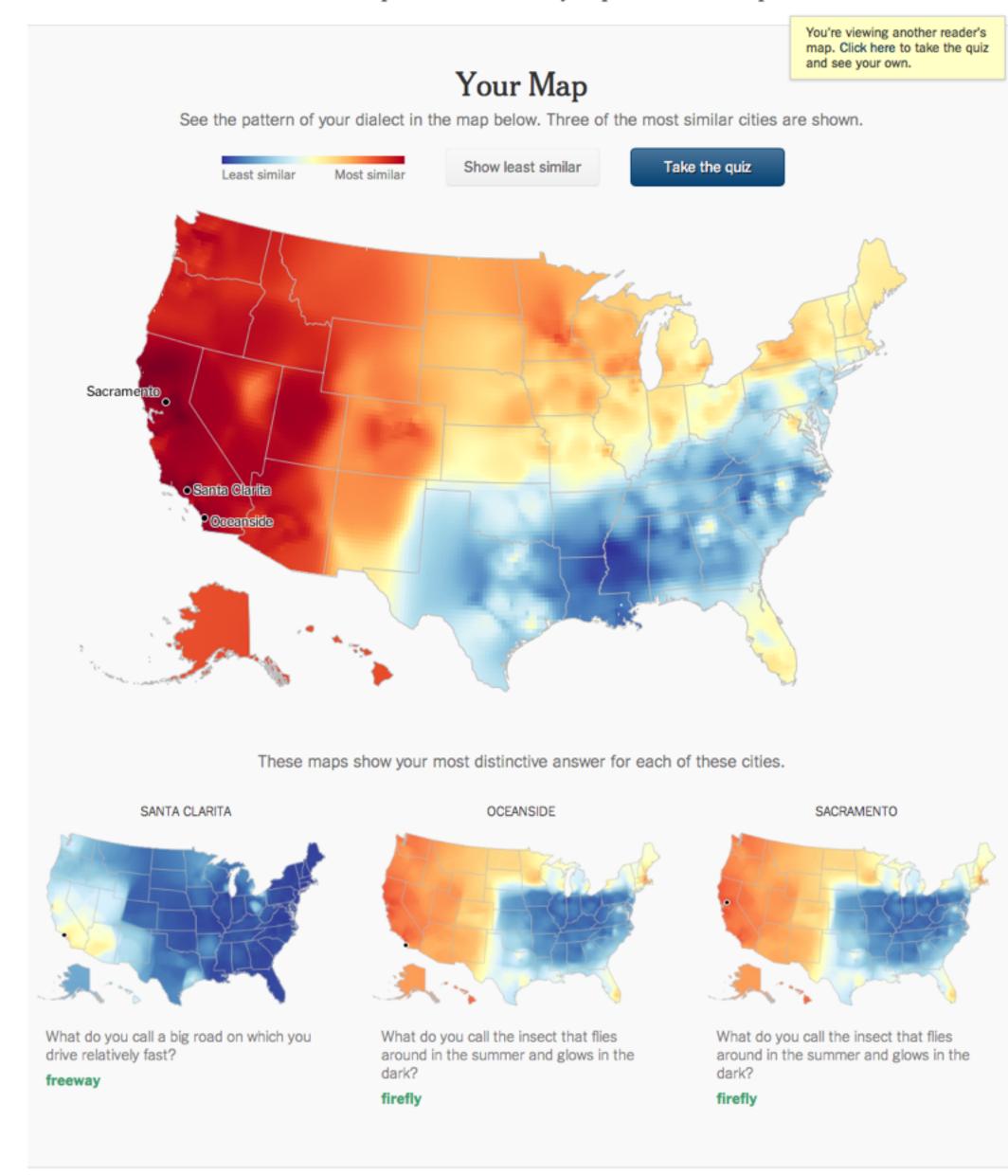
What does the way you speak say about where you're from? Answer all the questions below to see your personal dialect map.

QUESTION 1 OF 25
How would you address a group of two or more people?
you all
yous / youse
you lot
you guys
you 'uns
yinz
you
other
y'all
Next ▶
Next •

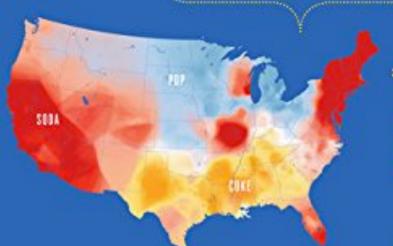
ADVERTISEMENT

How Y'all, Youse and You Guys Talk

What does the way you speak say about where you're from? Answer all the questions below to see your personal dialect map.



SPEAKING AMERICAN*



*How Y'all, Youse, and You Guys Talk A Visual Guide

The second second second

JOSH KATZ





CHARTS ARE EVERYWHERE, in part, thanks to new software



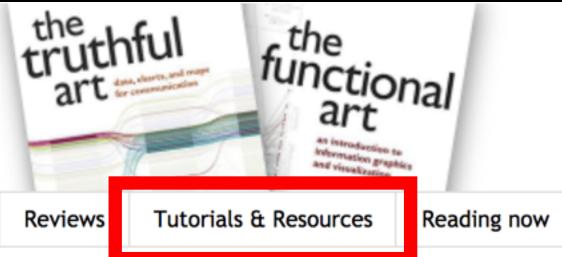
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Speaking & Consulting

The Truthful Art book

The Functional Art book



Thursday, February 1, 2018

A new data visualization tool: Flourish

(Full disclosure: the development of Flourish was partially supported by the Google News Lab. I have an ongoing consulting collaboration with the Lab, so I provided some feedback before the tool was launched.)

In the past I've praised several visualization tools, some of which are still part of my workflow — INZight or RAWGraphs— and others that I've been planning to incorporate into classes for a while, such as DataWrapper, Quadrigram, or Plotly. These tools contribute to the democratization of visualization, something I care about quite a bit. A new one, Flourish, has been launched today. I'd like to bring it to your attention.

I've been playing with Flourish's beta for a few weeks, and liked it so much that I recorded an informal video tutorial for my students. You can **download it here** or find it in the **tutorials section** of this website.

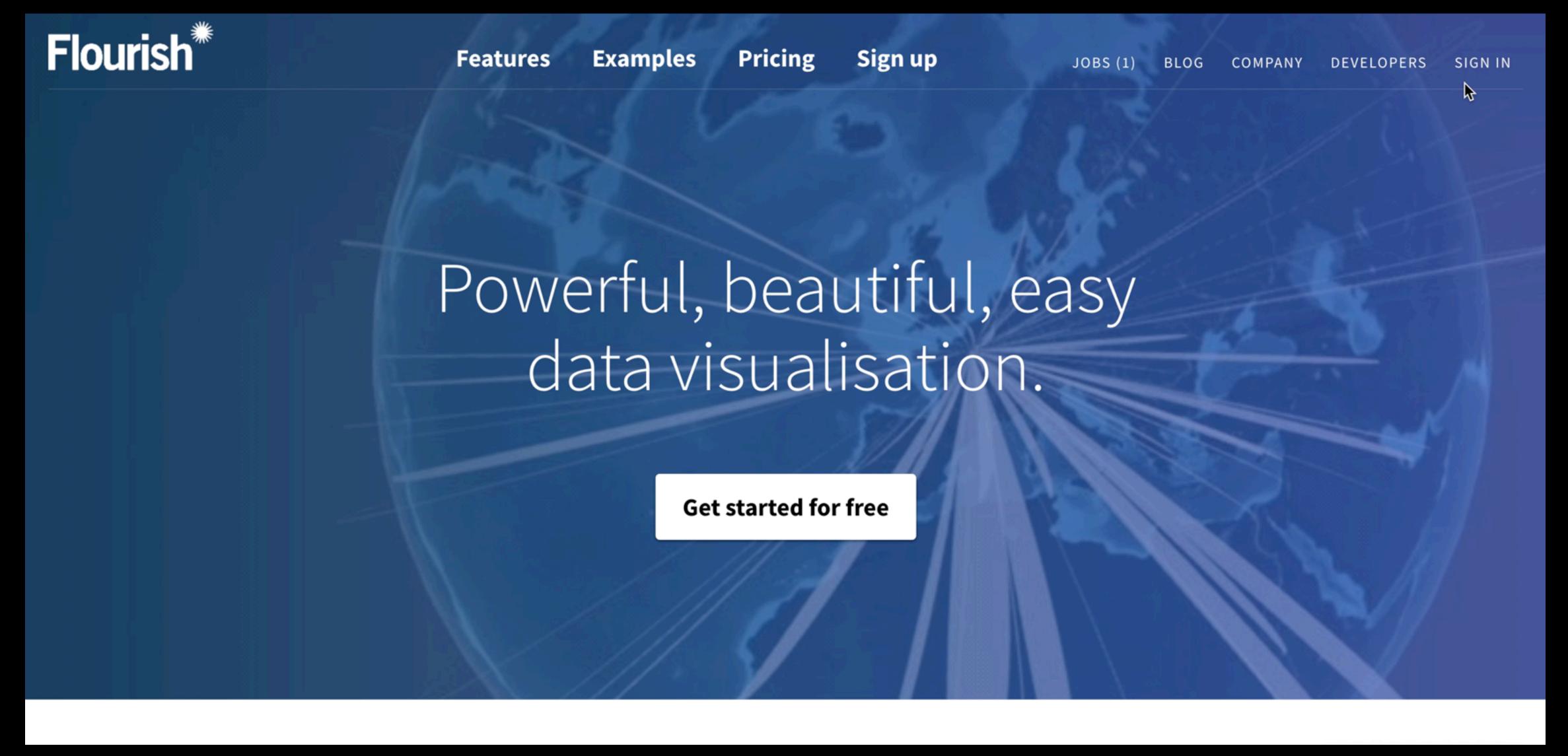
(Update: I've uploaded the videos to a YouTube playlist.)

Flourish lets you quickly develop tons of different kinds of graphs and maps. This is a screenshot of the templates available so far, with more coming soon:

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http://www.thefunctionalart.com/p/instructors-guide.html

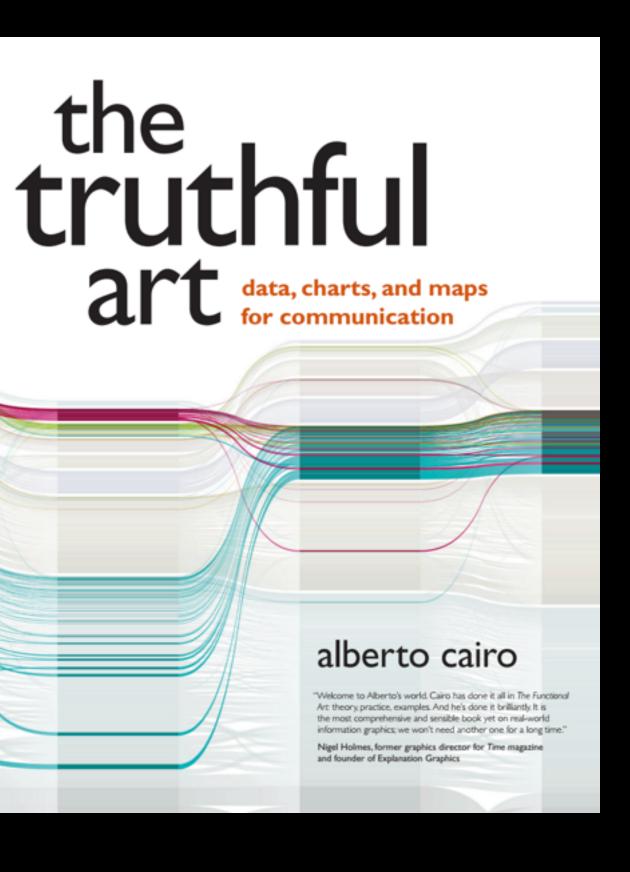
Google News Initiative + KILN: https://flourish.studio/



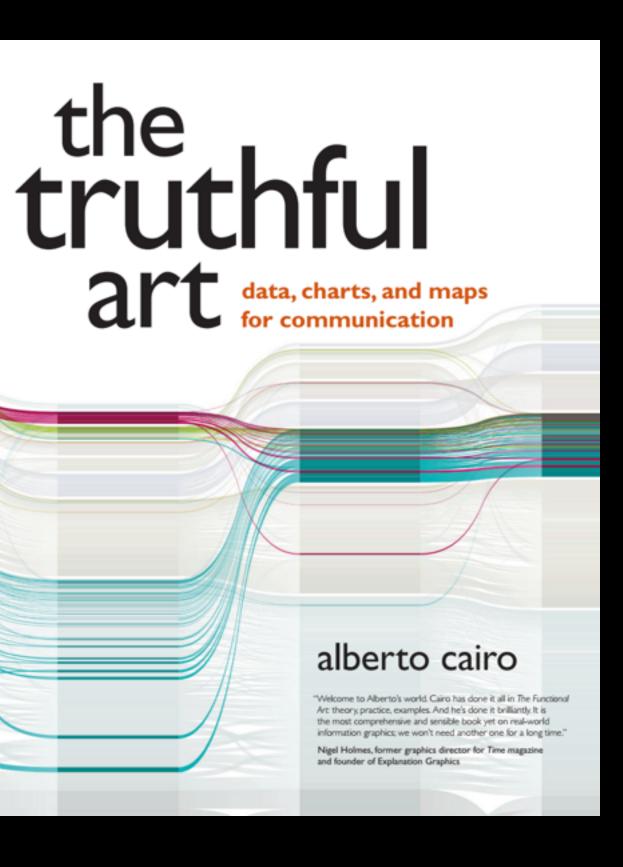
All our projects: https://trends.google.com/trends/story/US cu 6fXtAFIBAABWdM en

How we work: https://www.fastcodesign.com/90111367/what-happens-when-google-turns-artists-loose-on-its-search-data

A celebration and a concern



MOST BOOKS AND WEBSITES
FOCUS ON THE DESIGNER'S
RESPONSIBILITIES: HOW TO APPLY
SOUND PRINCIPLES OF DESIGN
OR HOW TO USE A TOOL



MOST BOOKS AND WEBSITES
FOCUS ON THE DESIGNER'S
RESPONSIBILITIES: HOW TO APPLY
SOUND PRINCIPLES OF DESIGN
OR HOW TO USE A TOOL
BUT WHAT ABOUT READERS?

CAN PEOPLE GRASP THE GRAMMAR AND VOCABULARY OF CHARTS? AND, IF THEY DO, DO THEY EXTRACT THE RIGHT MESSAGES?

April 27, 2017



Stephen J. Adler, Steve Holland and Jeff Mason

https://www.reuters.com/article/us-usa-trump-100days/exclusive-trump-says-he-thought-being-president-would-be-easier-than-his-old-life-idUSKBN17U0CA

Alberto Cairo • University of Miami • <u>www.thefunctionalart.com</u> • Twitter: @albertocairo



Stephen J. Adler, Steve Holland and Jeff Mason

https://www.cnn.com/videos/politics/2017/04/28/trump-electoral-maps-reuters-interview-newday.cnn

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Gideon Resnick @ @GideonResnick · 32m

here's a pic from reuters of Trump with the electoral maps he showed to reporters yesterday



Stephen J. Adler, Steve Holland and Jeff Mason

https://www.reuters.com/article/us-usa-trump-100days/exclusive-trump-says-he-thought-being-president-would-be-easier-than-his-old-life-idUSKBN17U0CA



Trey Yingst @ @TreyYingst · May 11
Spotted: A map to be hung somewhere in the West Wing



https://twitter.com/TreyYingst?ref_src=twsrc%5Egoogle%7Ctwcamp%5Eserp%7Ctwgr%5Eauthor



Replying to @trevorHartje @realDonaldTrump

Really?



Alberto Cairo • University of Miami • <u>www.thefunctionalart.com</u> • Twitter: @albertocairo



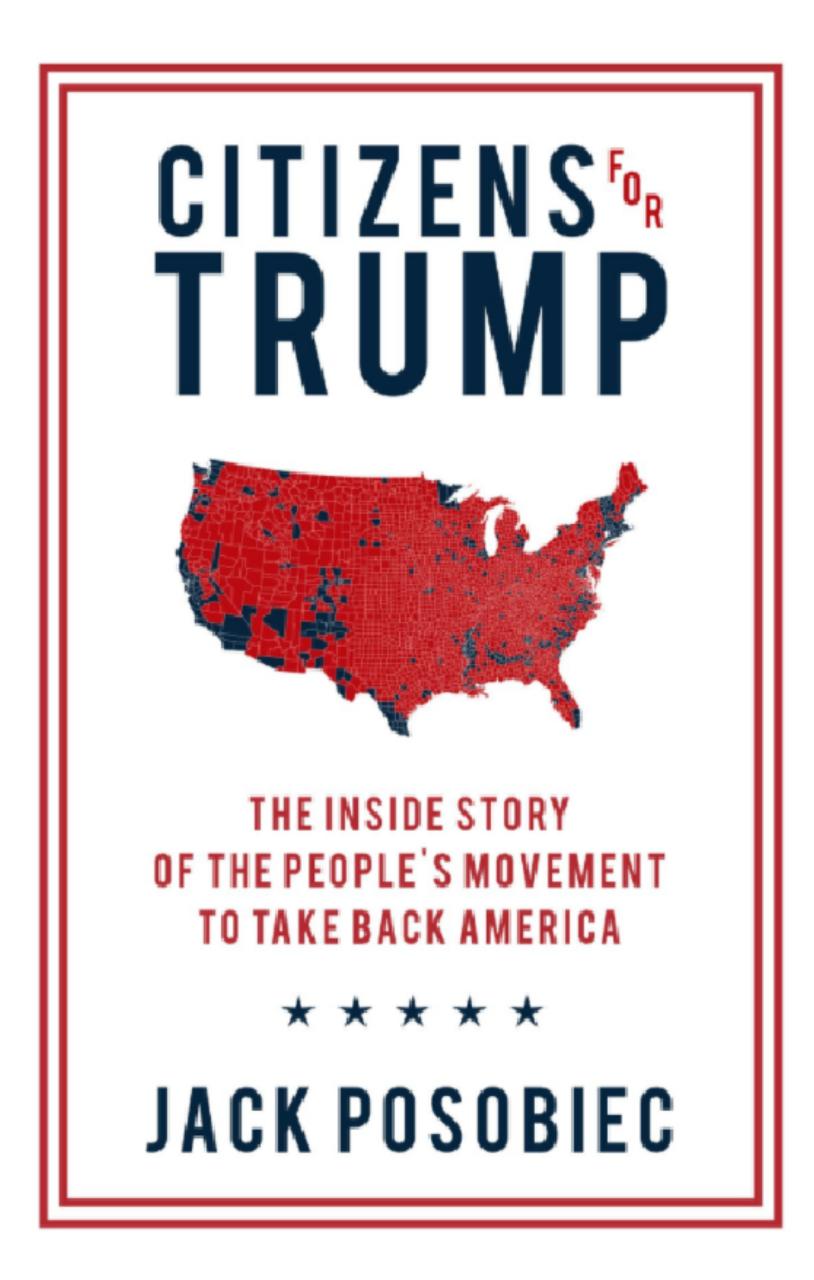
Donald J. Trump [♥] @realDonaldTrump · Feb 27 Such a beautiful map, thank you!



Nancy Steffan @steffan_nancy
Replying to @trevorHartje @realDonaldTrump
Really?



Alberto Cairo • University of Miami • <u>www.thefunctionalart.com</u> • Twitter: @albertocairo

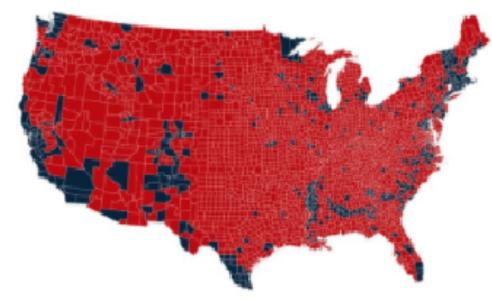


WRONG

CITIZENSFOR THE INSIDE STORY OF THE PEOPLE'S MOVEMENT TO TAKE BACK AMERICA * * * * * JACK POSOBIEC

RIGHT





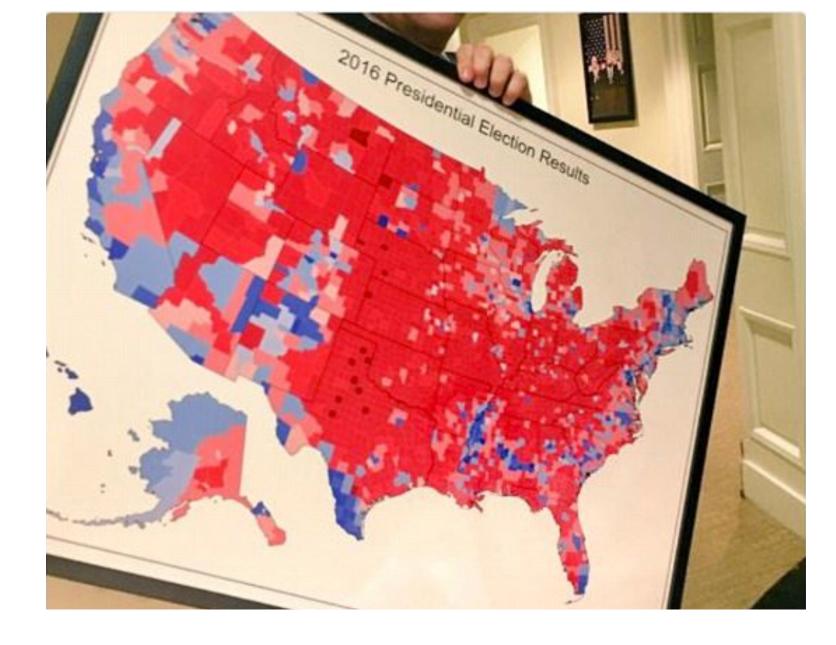
THE INSIDE STORY

OF 46% OF VOTERS' MOVEMENT

TO TAKE BACK AMERICA

* * * *

JACK POSOBIEC

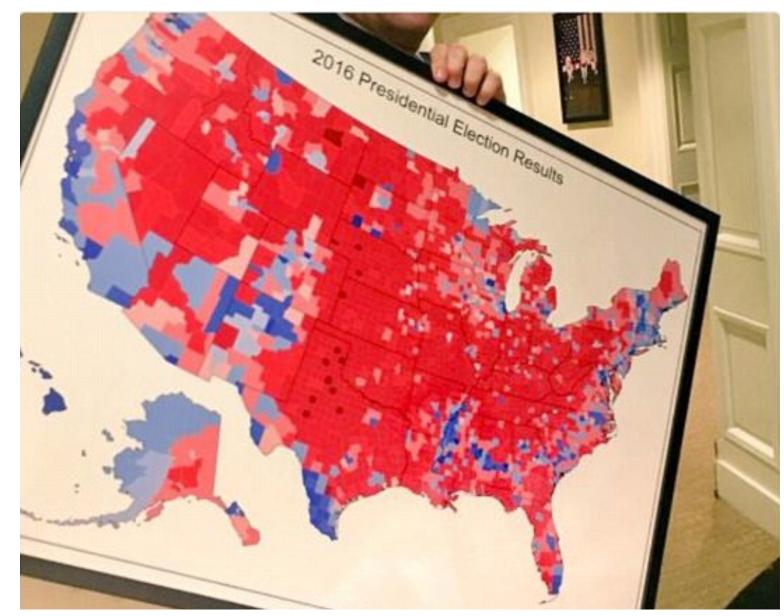


Surface on the county-level map:

Red: 80%

Blue: 20%

VICTORY BY A LANDSLIDE!!!!!!



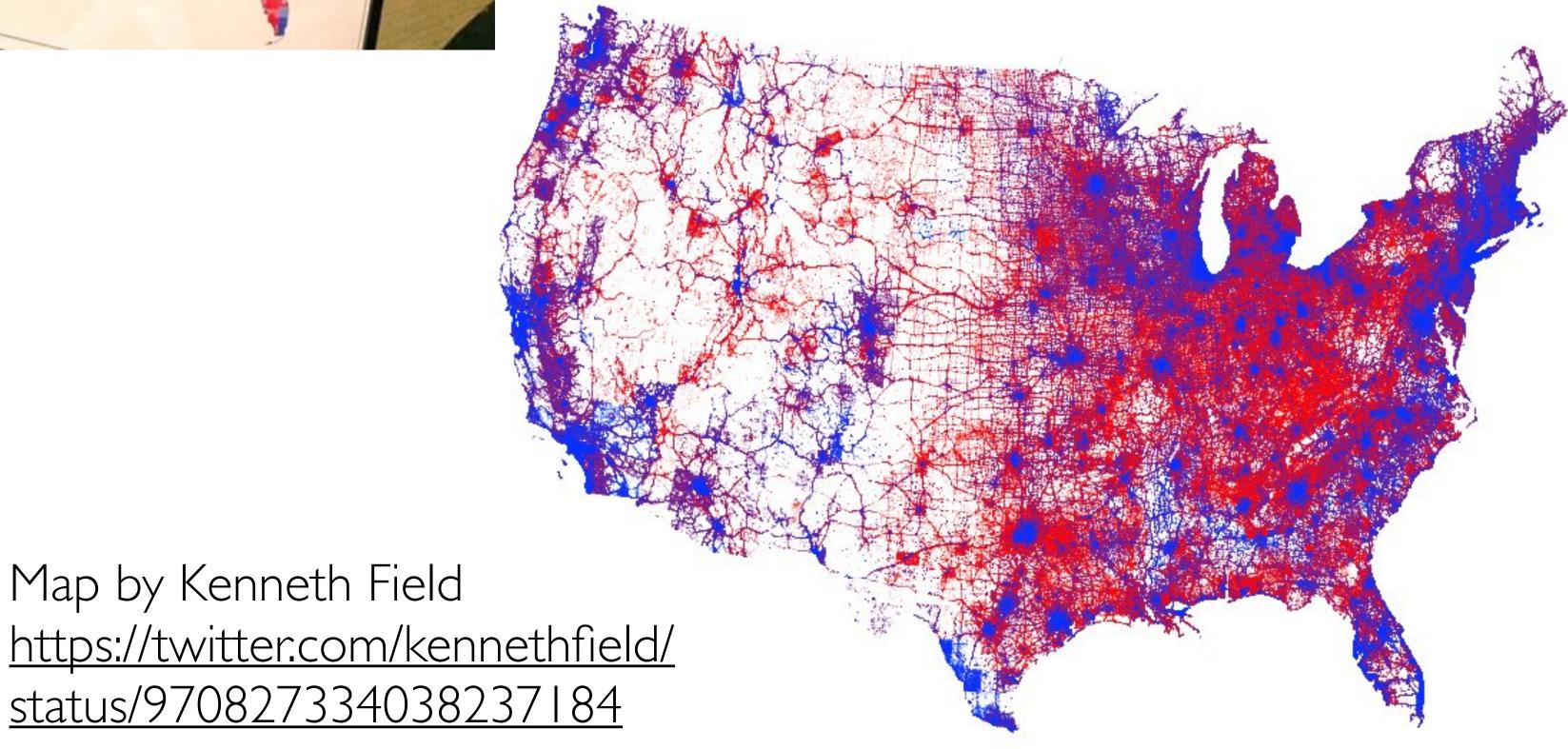
Map by Kenneth Field

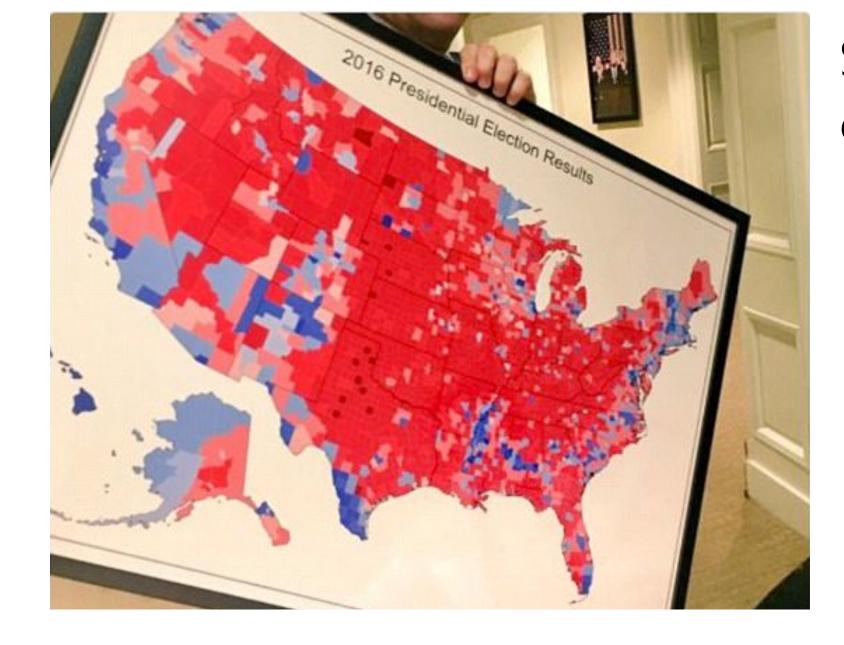
Surface on the county-level map:

Red: 80%

Blue: 20%

VICTORY BY A LANDSLIDE?





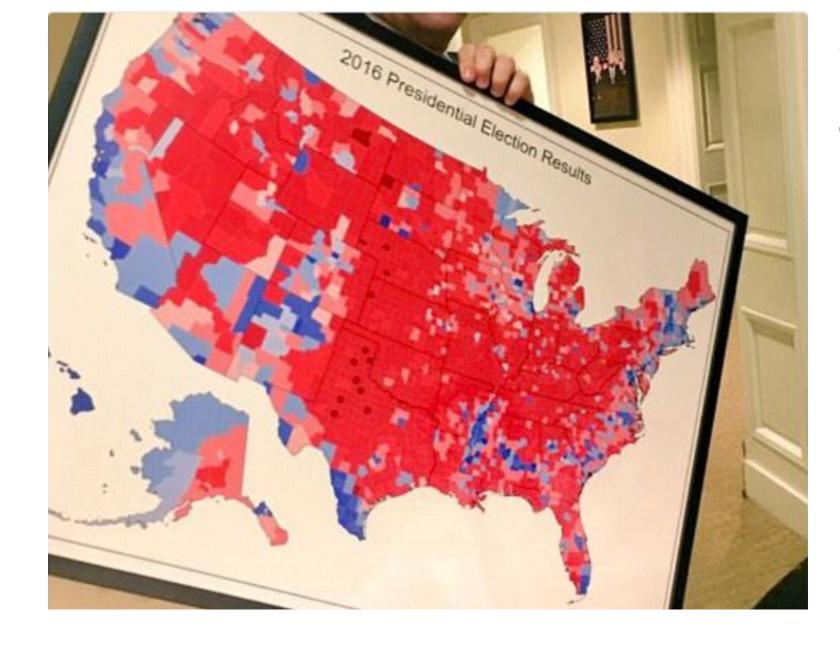
Surface on the county-level map:

Red: 80%

Blue: 20%

SHARE OF THE POPULAR VOTE IN THE 2016 PRESIDENTIAL ELECTION





Surface on the county-level map:

Red: 80%

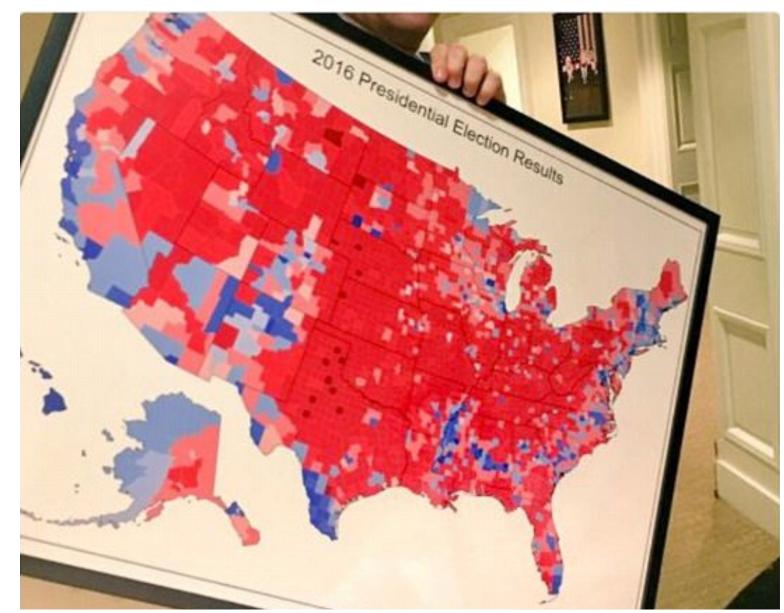
Blue: 20%

SHARE OF THE POPULAR VOTE IN THE 2016 PRESIDENTIAL ELECTION



PERCENTAGE OF ELIGIBLE VOTERS



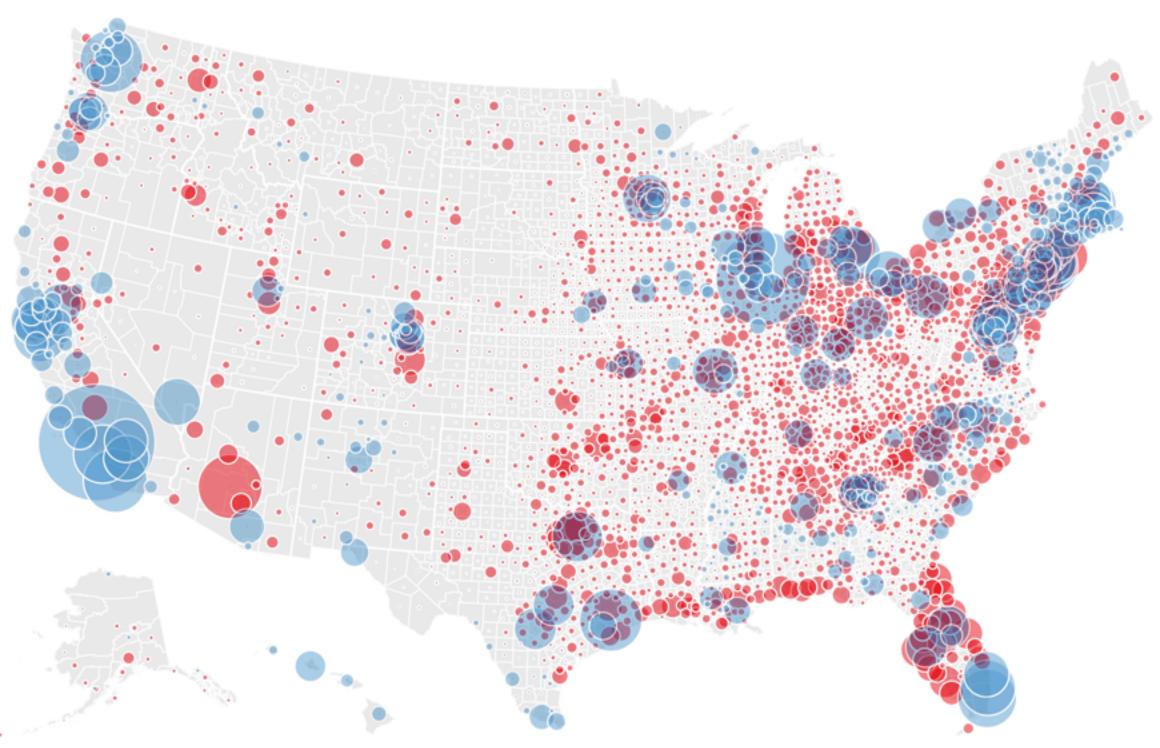


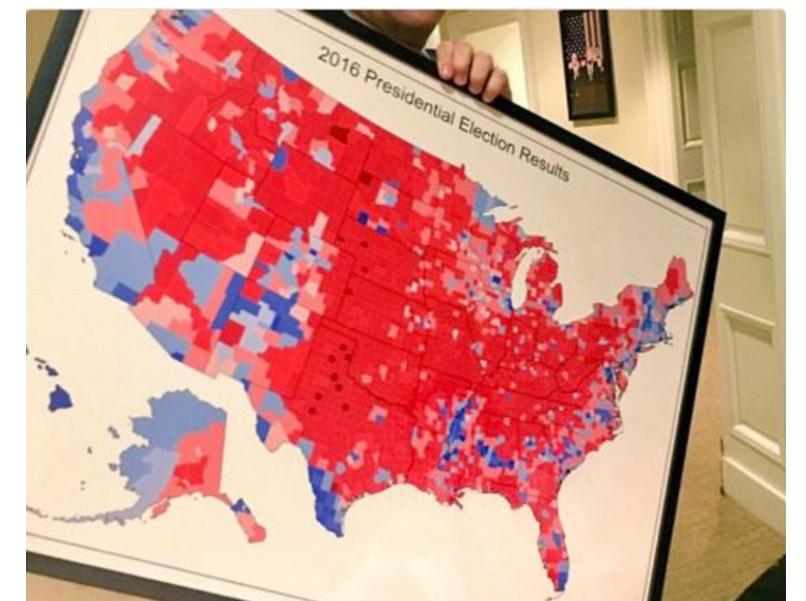
Surface on the county-level map:

Red: 80%

Blue: 20%

Bubble size is proportional to the number of votes received just by the candidate who won on each county





SHARE OF THE POPULAR VOTE IN THE 2016 PRESIDENTIAL ELECTION

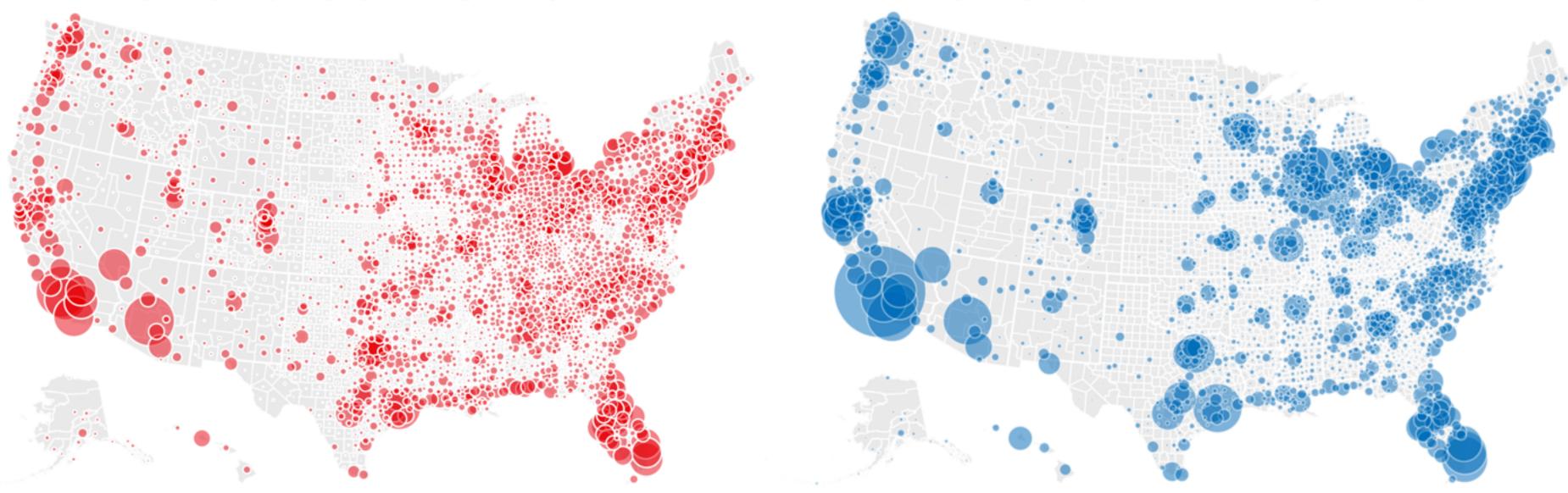


PERCENTAGE OF ELIGIBLE VOTERS

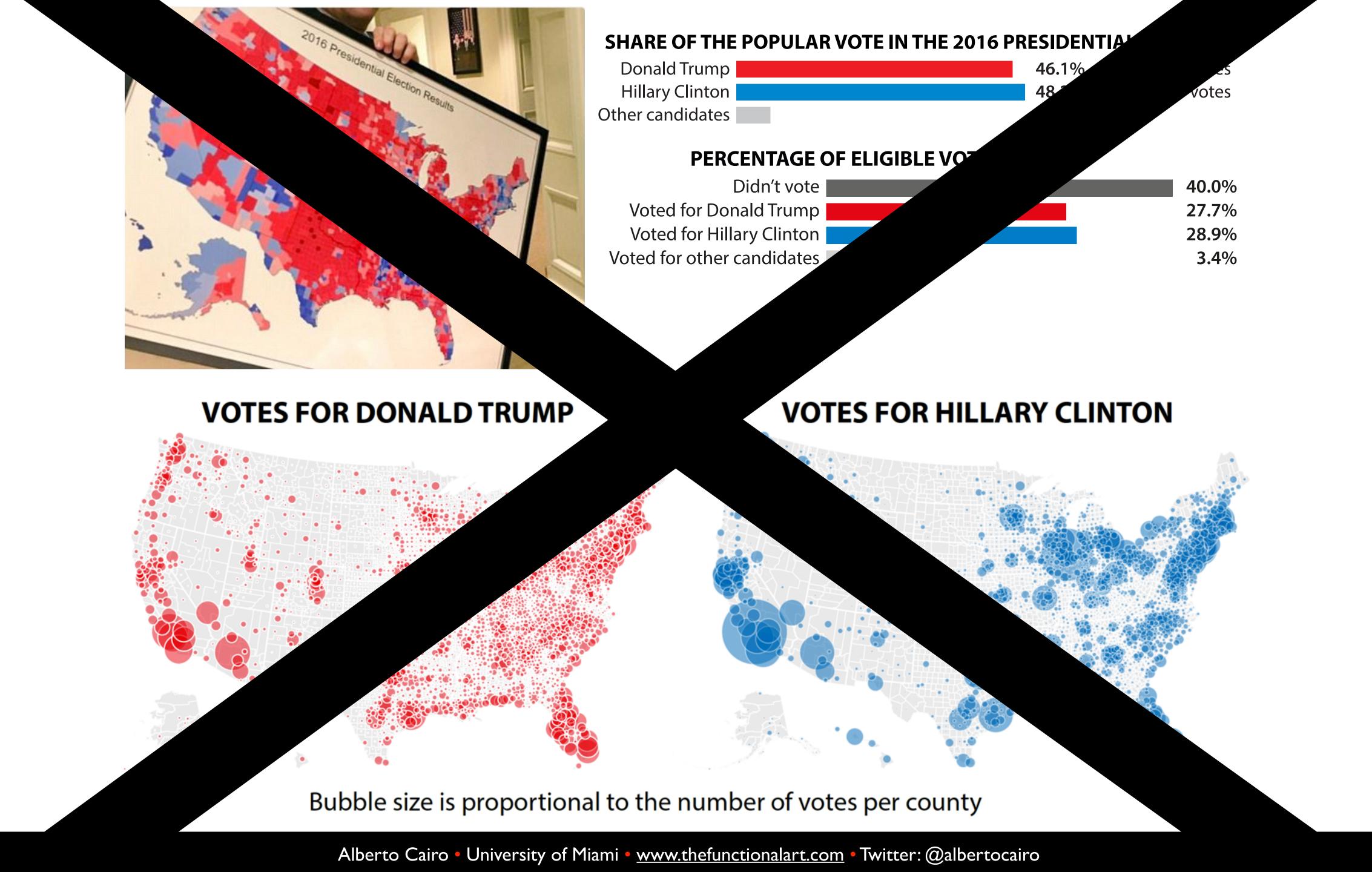


VOTES FOR DONALD TRUMP

VOTES FOR HILLARY CLINTON



Bubble size is proportional to the number of votes per county



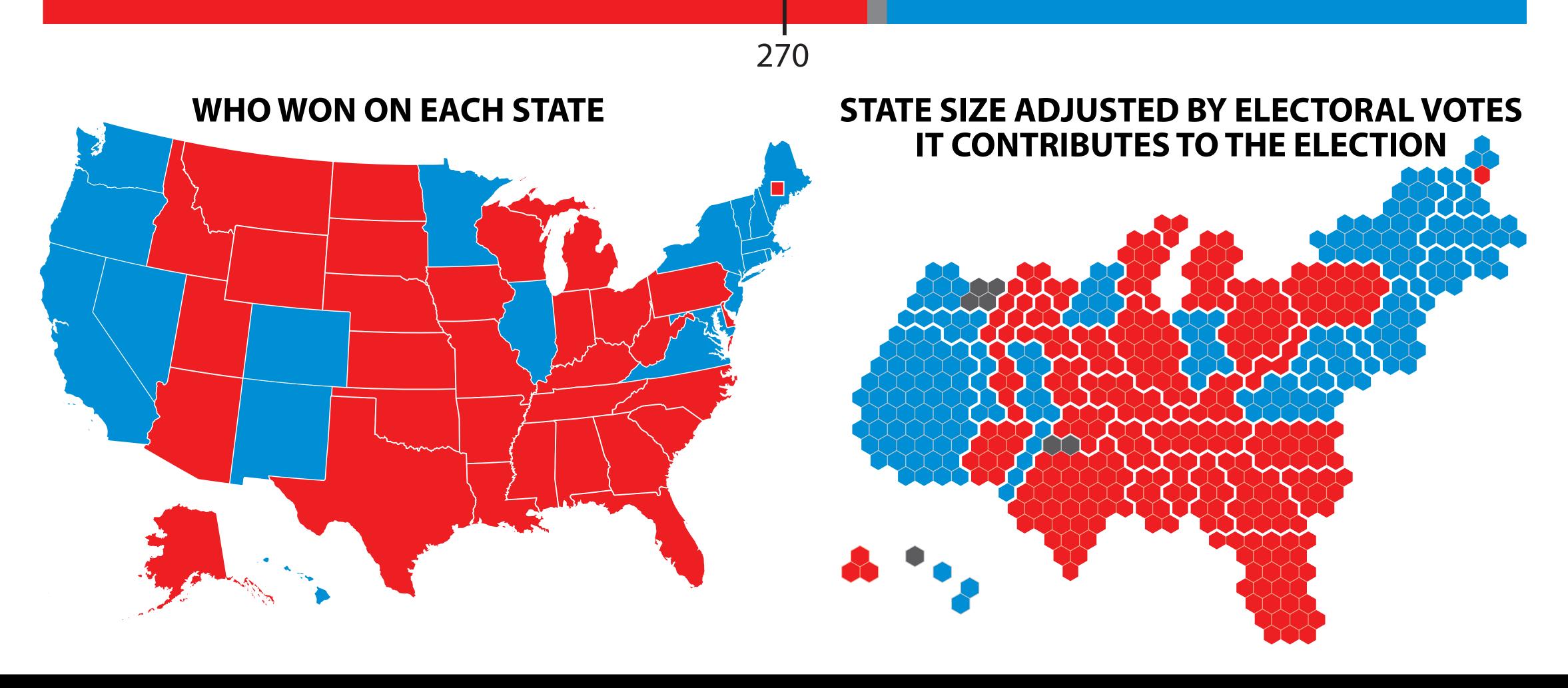
These are the numbers that truly matter in a U.S. Presidential Election



TRUMP 304

Other: 7

CLINTON 227



Charts lie

Charts lie

mainly because we love to lie to ourselves

The Persuasive Power of Data Visualization

Anshul Vikram Pandey New York University

Anjali Manivannan New York University

Oded Nov New York University

Margaret L. Satterthwaite

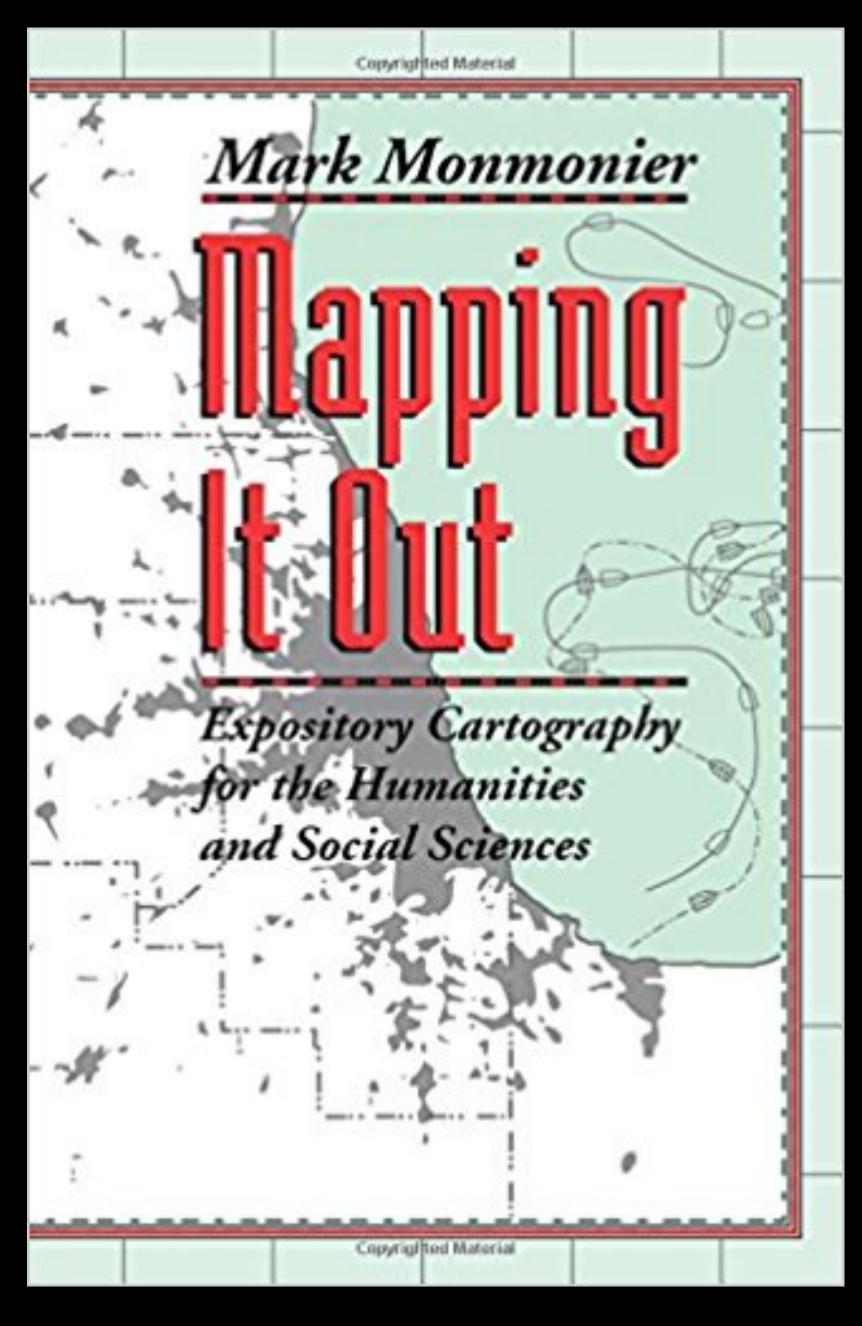
NYU School of Law, satterth@exchange.law.nyu.edu

Enrico Bertini
New York University

After looking into common effects in attitude formation and change we searched for specific mentions to the graphical appearance of charts as a driver for persuasion. Some of the comments we collected seem to back up the findings we found in our results. Some participants explicitly mention the charts as being the main reason for their change: "I already knew that increased incarceration didn't lower crime, but I wasn't sure of the statistics. To see it on the graphs is really eye opening."; "I was influenced by the bar graph showing the reasons why the survey respondents played video games."; "I would not know exact numbers on this issue - the graphs gave a visual and helped identify the numbers"; "Seeing the graphs conflicted with my previous opinion, so I feel like I need to reevaluate my stance in a way."

It is also important to mention that the graphical appearance of charts is not the only factor that has a strong impact on people's attitude. In our collected feedback, we found numerous references to statistics and numbers, suggesting that mere exposure to data does have a persuasive effect – maybe at least partially due to the increased sense of objectivity evidence supported by numbers carries. We found comments like: "It was concrete data that seemed compelling.; "Seeing numbers is a good indicator of change rather than just reading what someone has to say"; "It showed a large amount of different sources, which made it more credible". More research is needed to disentangle what kind of specific effects each of these components have on persuasion.

http://lsr.nellco.org/cgi/viewcontent.cgi?article=1476&context=nyu_plltwp



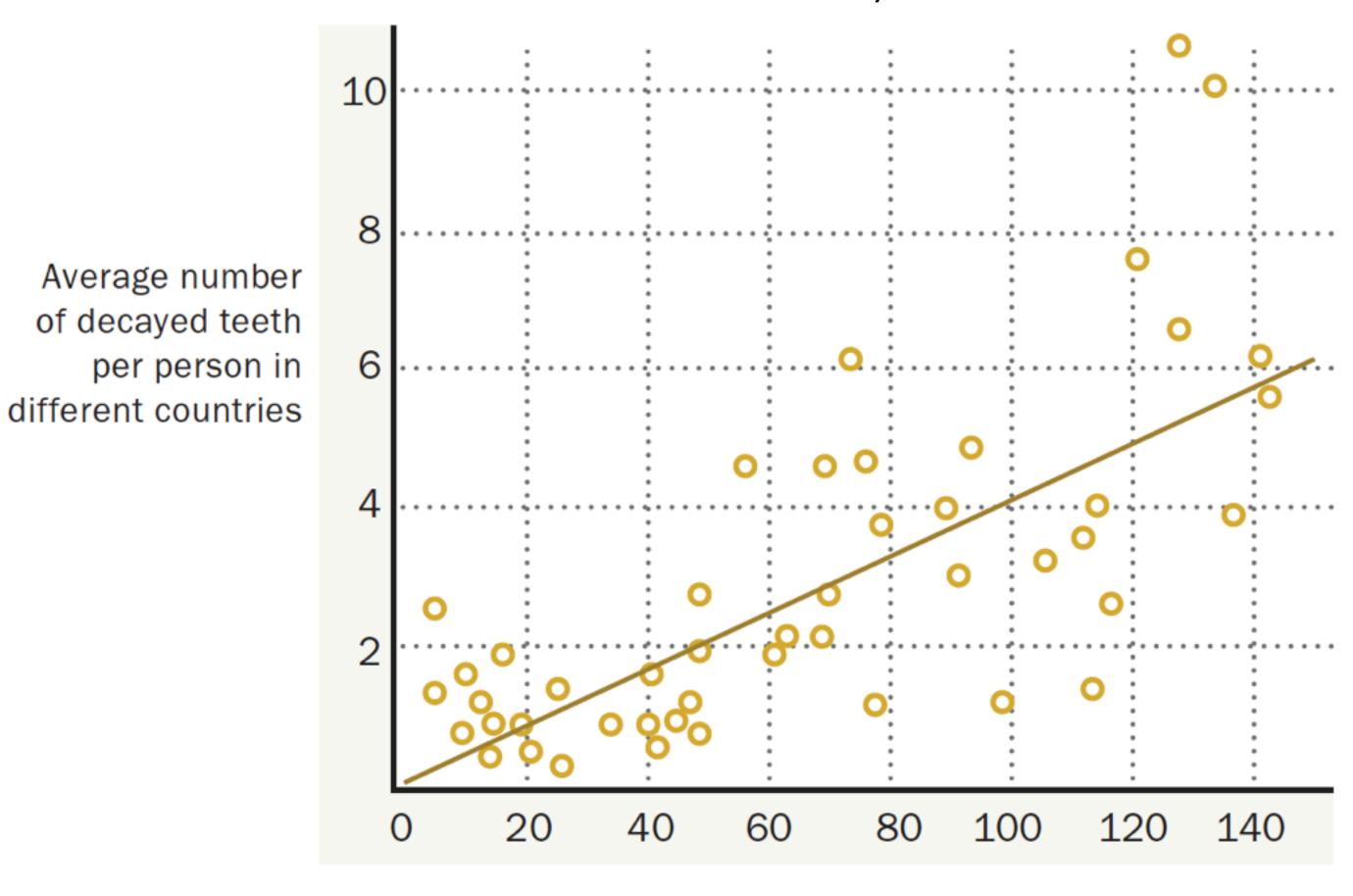
Skills for a modern educated citizen:

- __Literacy
- —Articulacy
- —Numeracy
- —Graphicacy

ARE WE GRAPHICATE ENOUGH? SYMBOLS + GRAMMAR + SEMANTICS

ARE WE GRAPHICATE ENOUGH? SYMBOLS + GRAMMAR + SEMANTICS

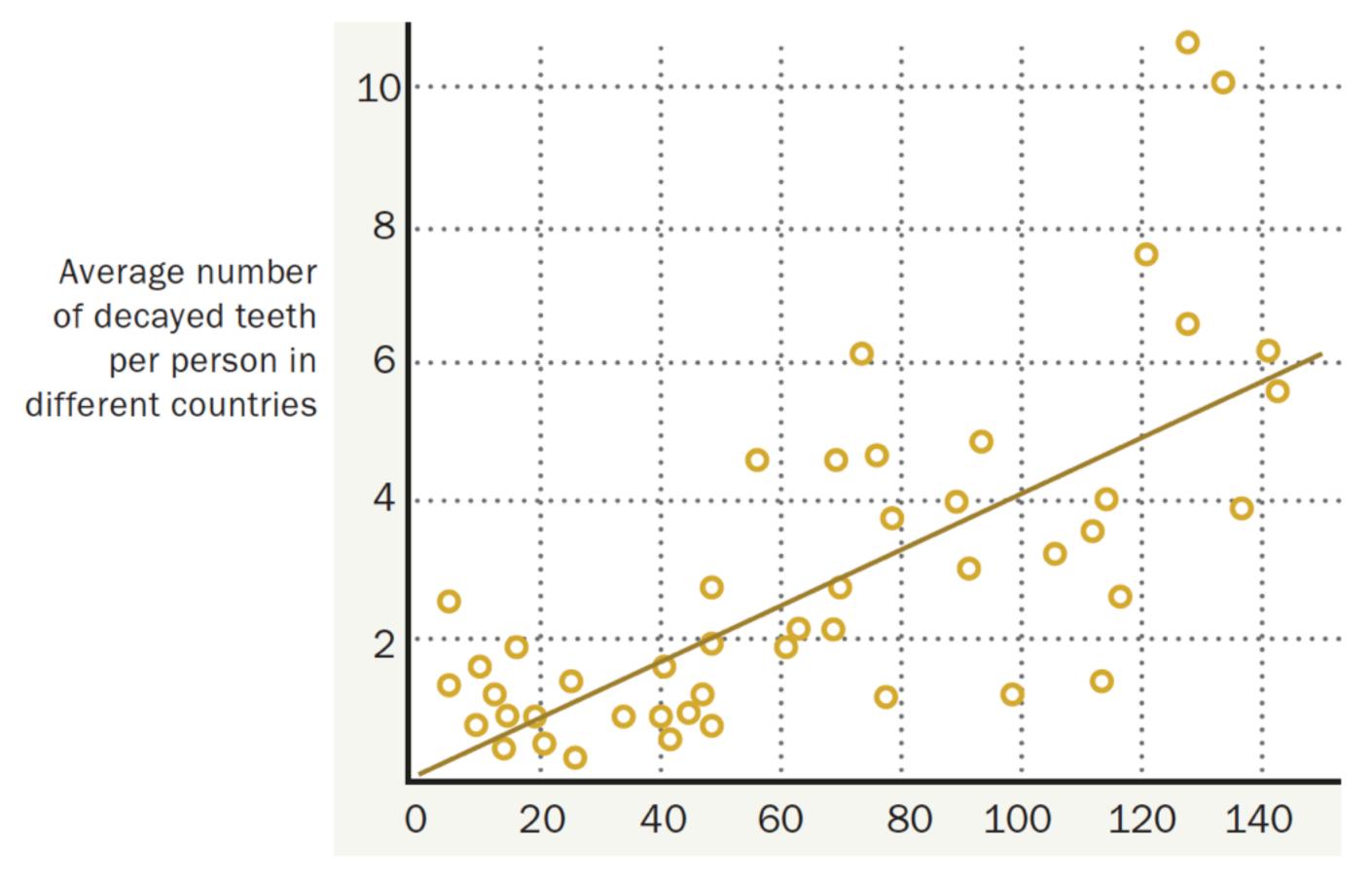
Each circle is a country



Average sugar consumption (grams per person per day)

63% of American Adults Can Correctly Read This Chart

Each circle is a country



Average sugar consumption (grams per person per day)

ARE WE GRAPHICATE ENOUGH?

SYMBOLS + GRAMMAR + SEMANTICS

Despite of everything you've heard, charts are NEVER intuitive, can't be interpreted at a glance, and can't always be "simple"

Above all, pay attention
Charts aren't meant to be seen
They are meant to be read

What to pay attention to

- I. Is the designer using appropriate data and disclosing its origin?
- 2. Is the data represented accurately?
- 3. Does the graphic include an adequate amount of data?
- 4. Is uncertainty relevant? If so, is it revealed?
- 5. Are you reading too much into the graphic?

What to pay attention to

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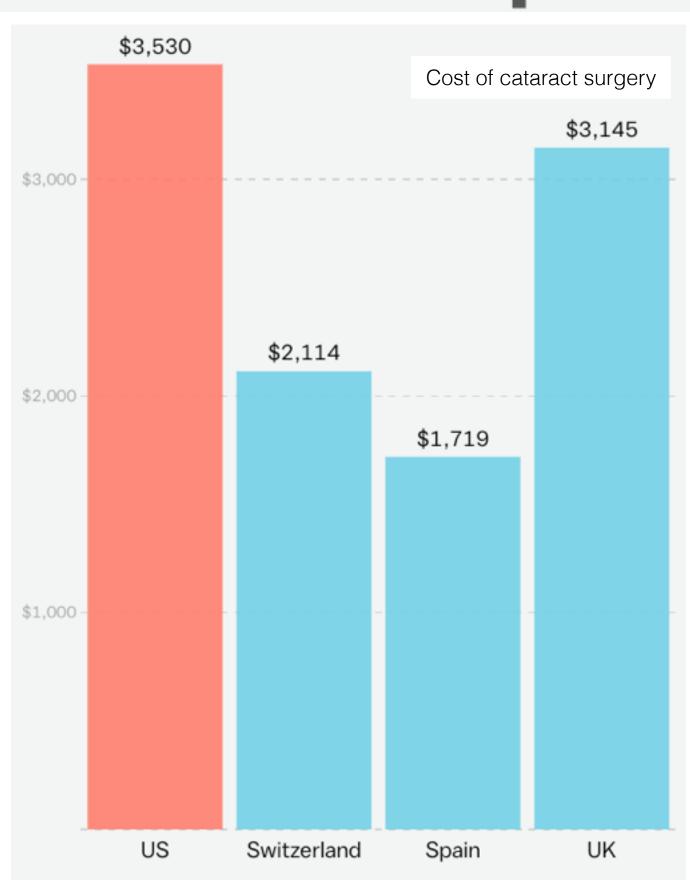
What is being counted, and how?







America's health care prices are out of control. These 11 charts prove it.



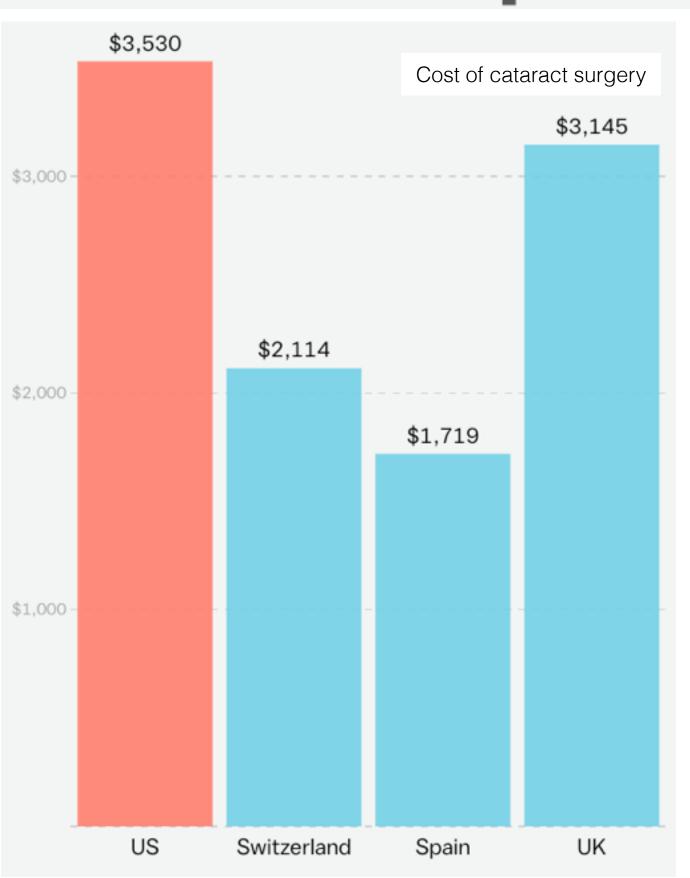
What is being counted, and how?







America's health care prices are out of control. These 11 charts prove it.



Average household disposable income

U.S: **\$41,000**

Switzerland: \$36,000

Spain: **\$22,000**

∪K: **\$35,000**

Australia: \$33,000

Relative cost of cataract surgery:

U.S: **8%**

Switzerland: 6%

Spain: 8%

∪K: **9%**



This year's survey has been conducted in much the same way as the previous study, which includes pricing for several specialty prescription drugs, other prescription drugs and a selection of typical medical procedures. Prices for each country were submitted by participating federation member plans, and are drawn from public or commercial sectors as follows:

- Prices for the United States were derived from over 370 million medical claims and over 170 million pharmacy claims that reflect prices negotiated and paid to health care providers.
- Prices for Australia, New Zealand, Spain, South Africa, Switzerland and the UK are from the private sector, with data provided by one private health plan in each country.

Comparisons across different countries are complicated by differences in sectors, fee schedules, and systems. In addition, a single plan's prices may not be representative of prices paid by other plans in that market. *



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- Prices for the United States were derived from over 370 million medical claims and over 170 million pharmacy claims that
 reflect prices negotiated and paid to health care providers.
- Prices for Australia, New Zealand, Spain, South Africa, Switzerland and the UK are from the private sector, with data provided by one private health plan in each country.

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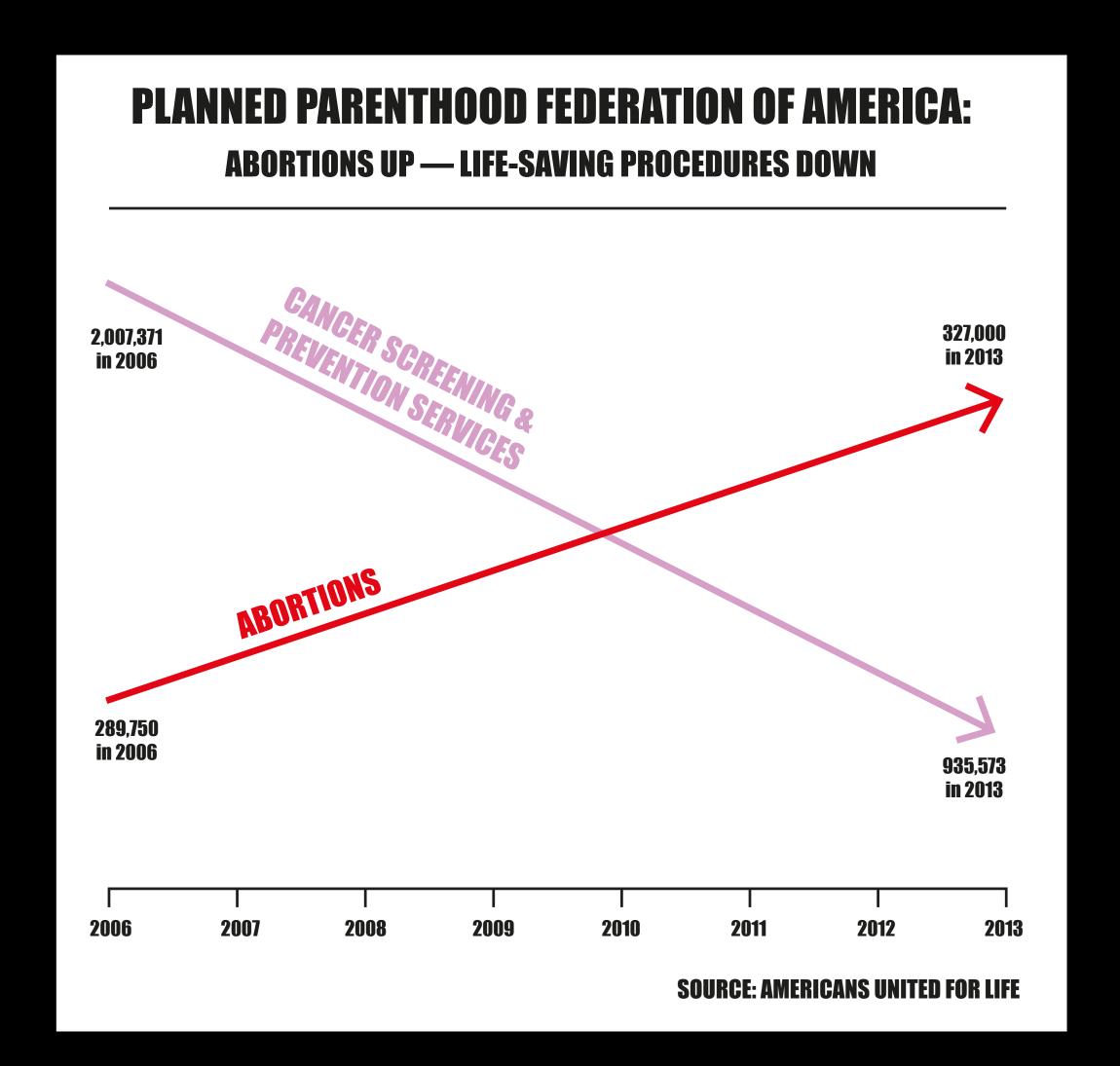
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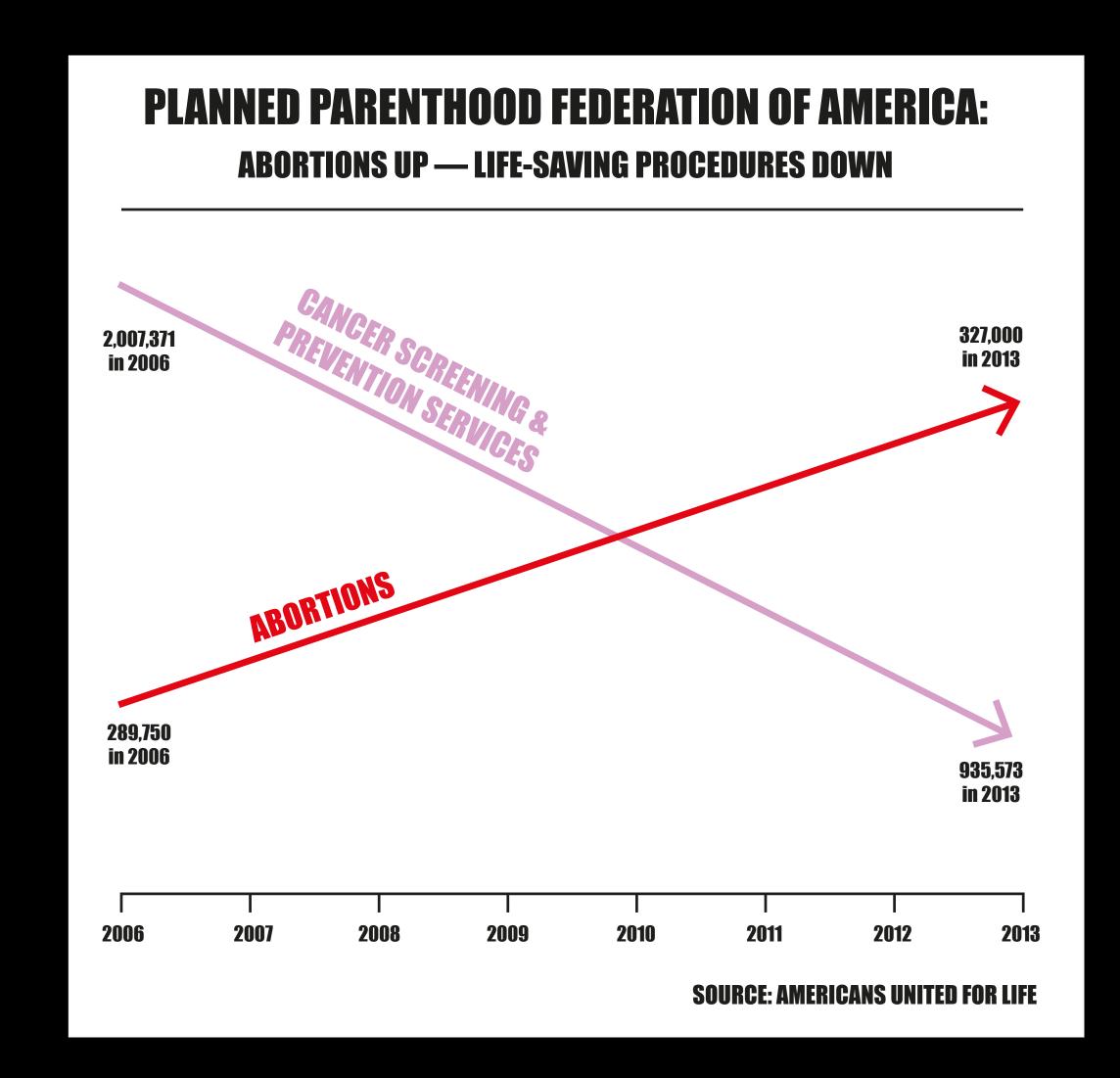
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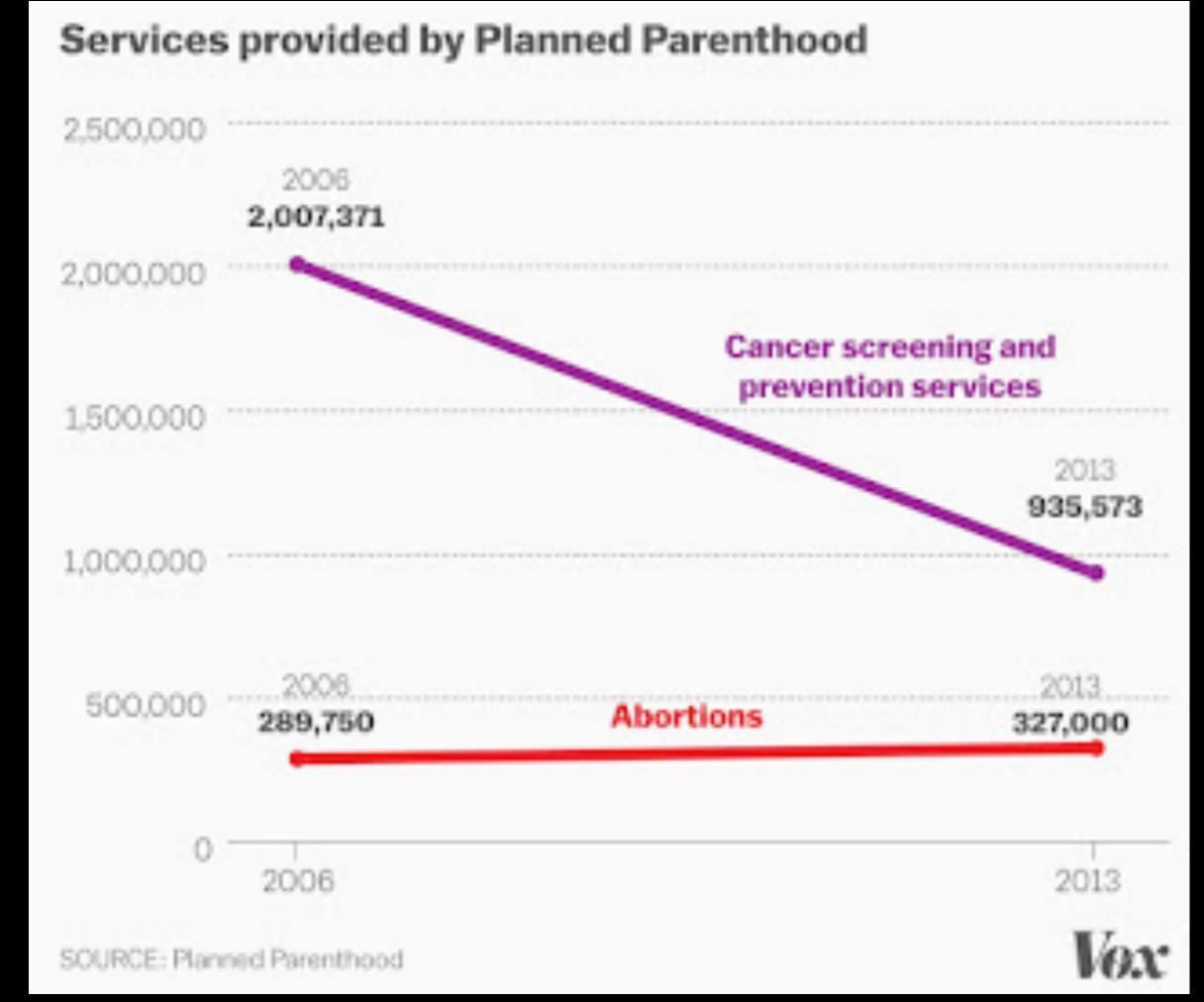
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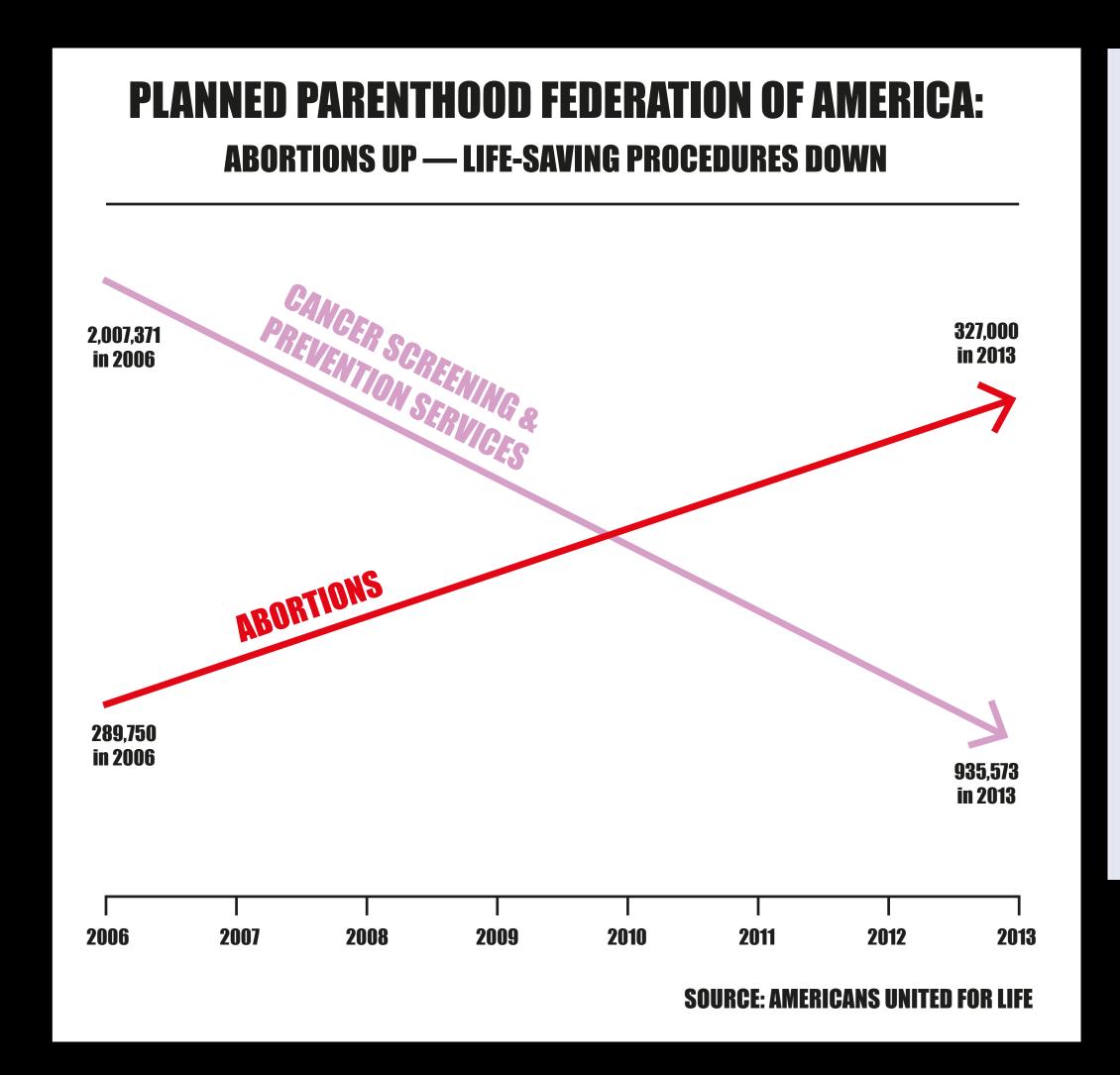


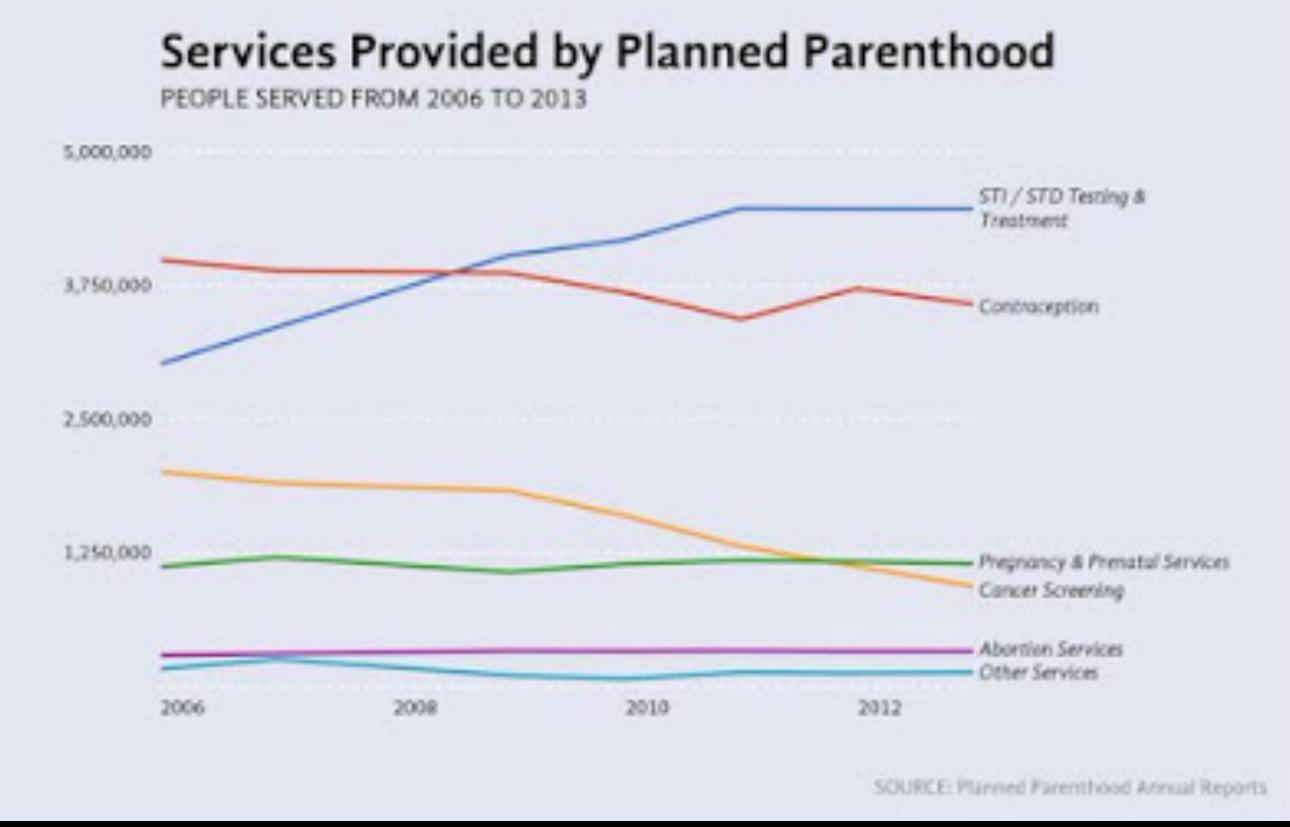
http://www.thefunctionalart.com/2015/10/if-you-see-bullshit-say-bullshit.html





http://www.thefunctionalart.com/2015/10/if-you-see-bullshit-say-bullshit.html





Graph by: Emily Schuch

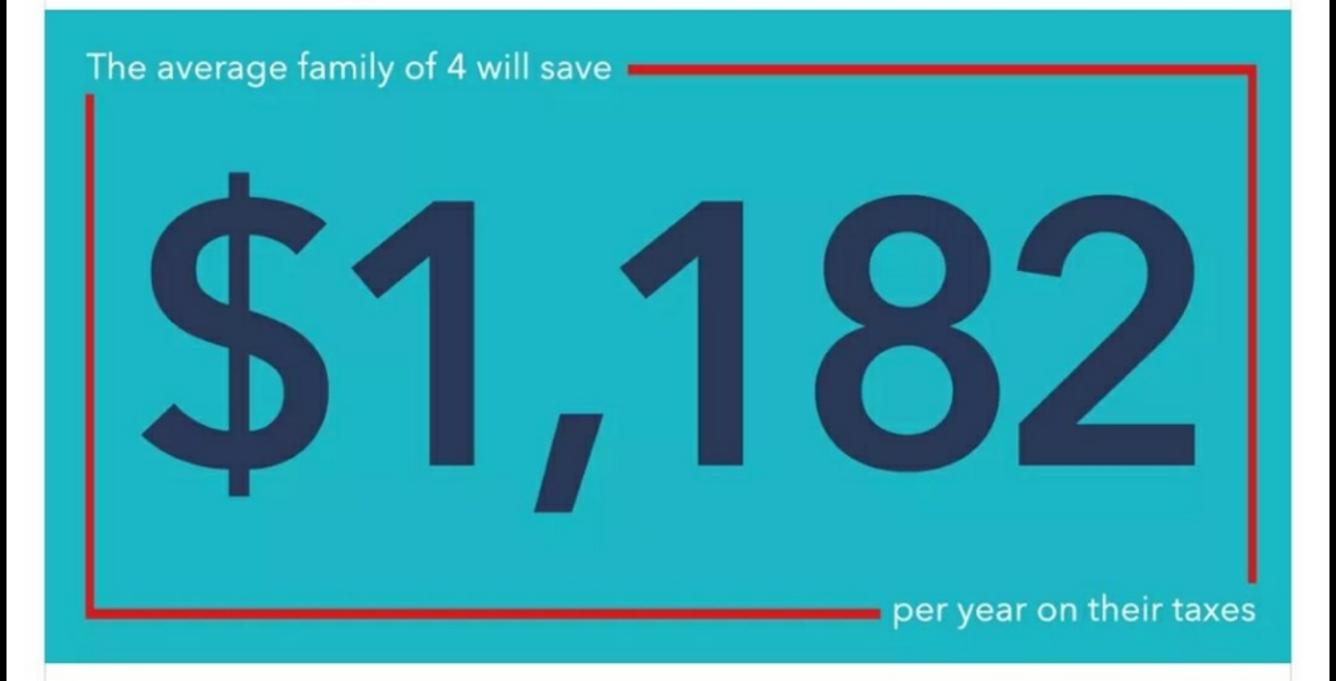
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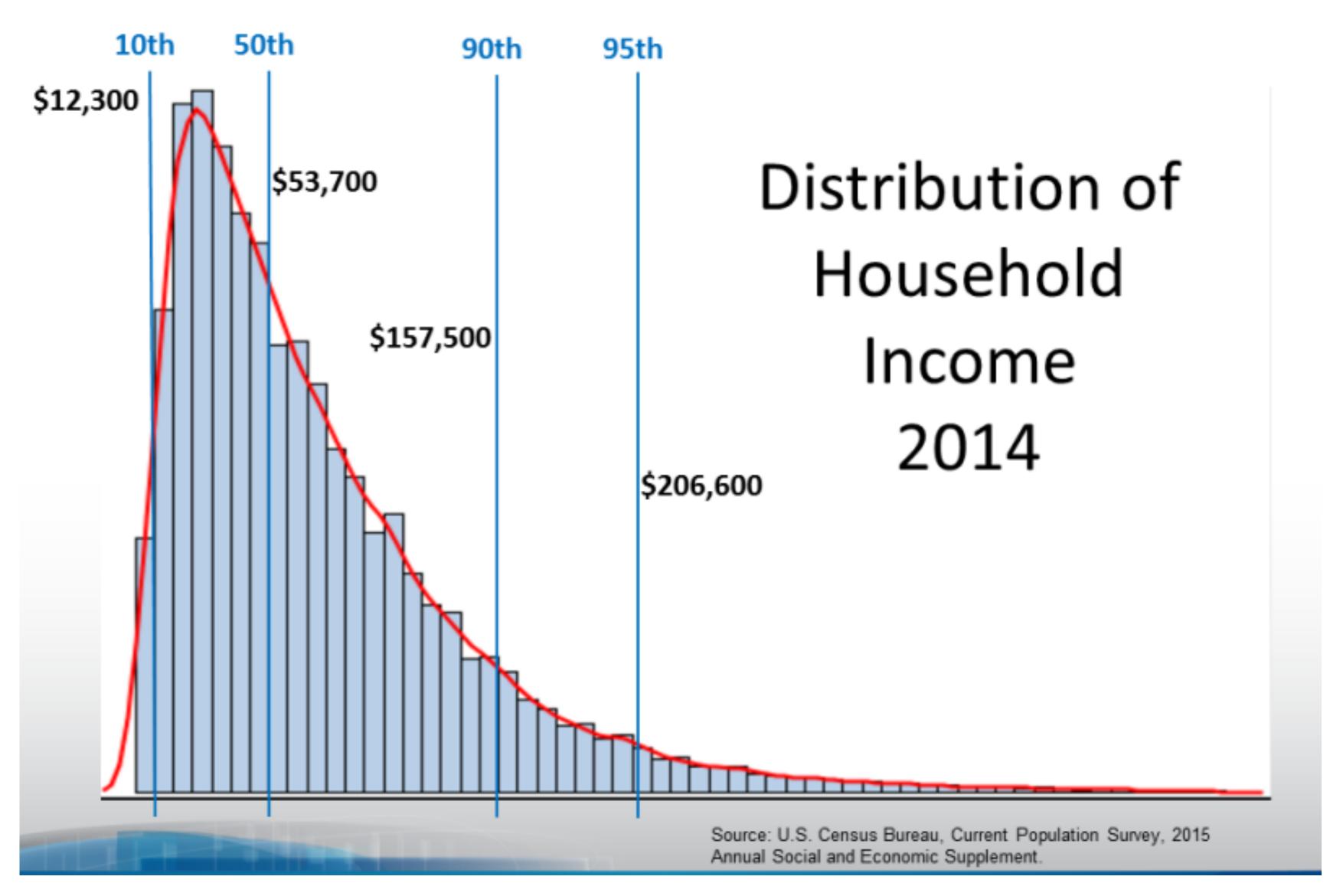
\$1,182 dollars. With the Tax Cuts & Jobs Act, that's how much the average American family of four will save each year on their taxes. The bottom line: tax reform will make a difference for so many families.



Typical Families Will See a \$1,182 Tax Cut
Under the Tax Cuts and Jobs Act

Showing just an AVERAGE when the underlying distribution has a huge **range** and is highly **skewed** is **evil**.

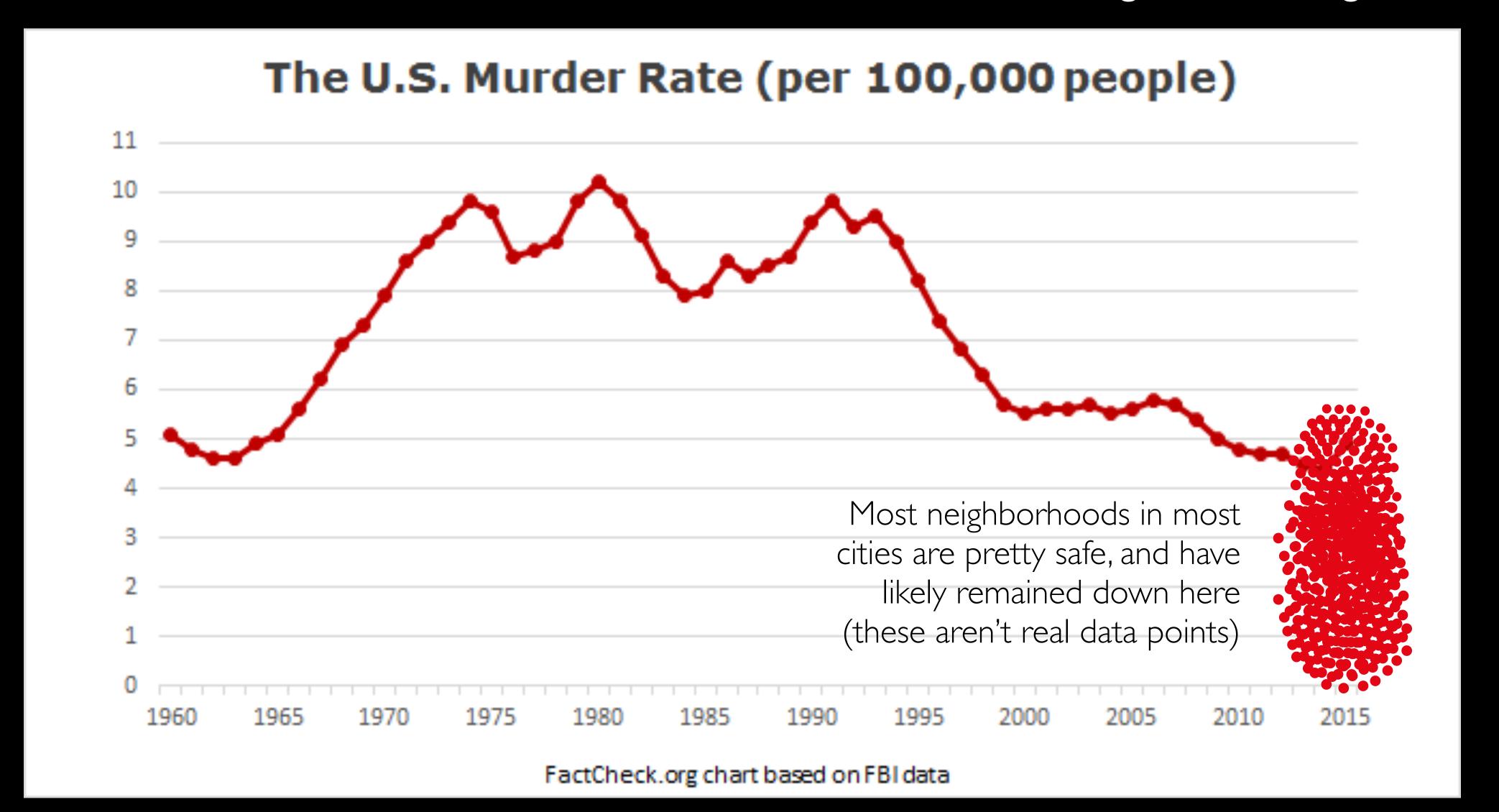
Journalists MUST talk about the distribution in cases like this —and show it



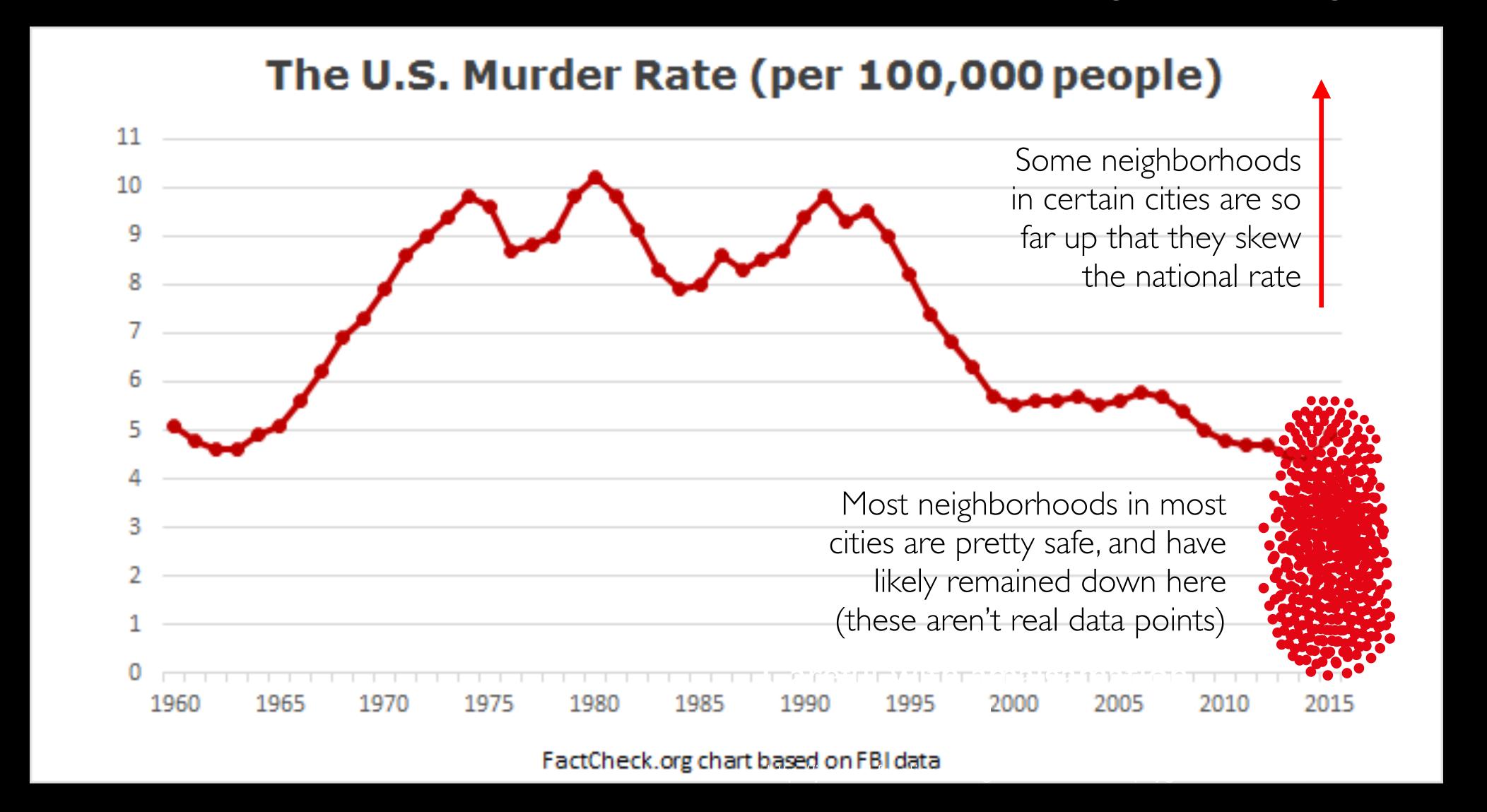
"A chart shows as much as it hides —so think about what might be missing"



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IN ENGLISH

POLITICS ARTS SPORTS OPINION SPANISH WAY OF LIFE

REGIONAL POLITICS

Catalan public opinion swings toward "no" for independence, says survey

Growing numbers of citizens support federal model that falls short of secession from Spain















PERE RÍOS

Barcelona - 19 DIC 2014 - 10:23 EST

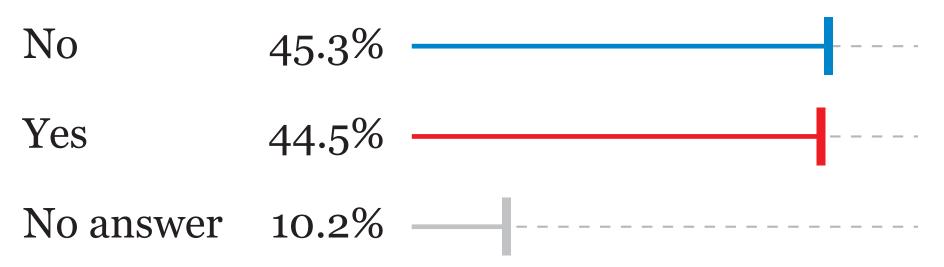
http://ccaa.elpais.com/ccaa/2014/12/19/catalunya/1418984873_128596.html

For the first time since Catalan leader Artur Mas began his ongoing independence drive in 2012, a survey shows that a majority in the region would reject secession if a referendum were held now.

http://www.thefunctionalart.com/ 2014/12/adventures-in-margin-oferror.html

The latest poll by the Catalan executive's Opinion Studies Center (CEO) shows that 45.3 percent of citizens would vote no to the question: "Would you like Catalonia to become an independent state?" compared with 44.5 percent who would support the move.

Do you want Catalonia to become an independent state?

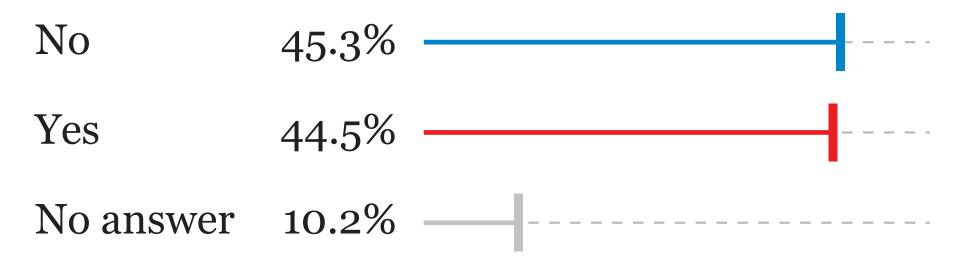


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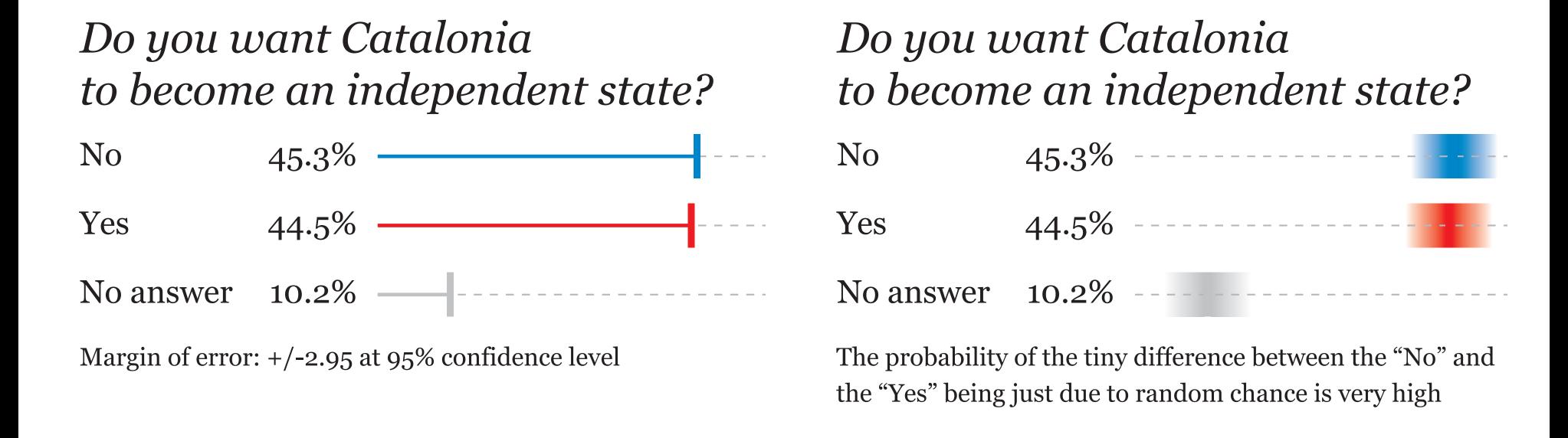
Margin of error: +/-2.95 at 95% confidence level

"The margin of error of the poll is 2.95, a relevant fact considering the tight difference between the YES and the NO to the independence of Catalonia"

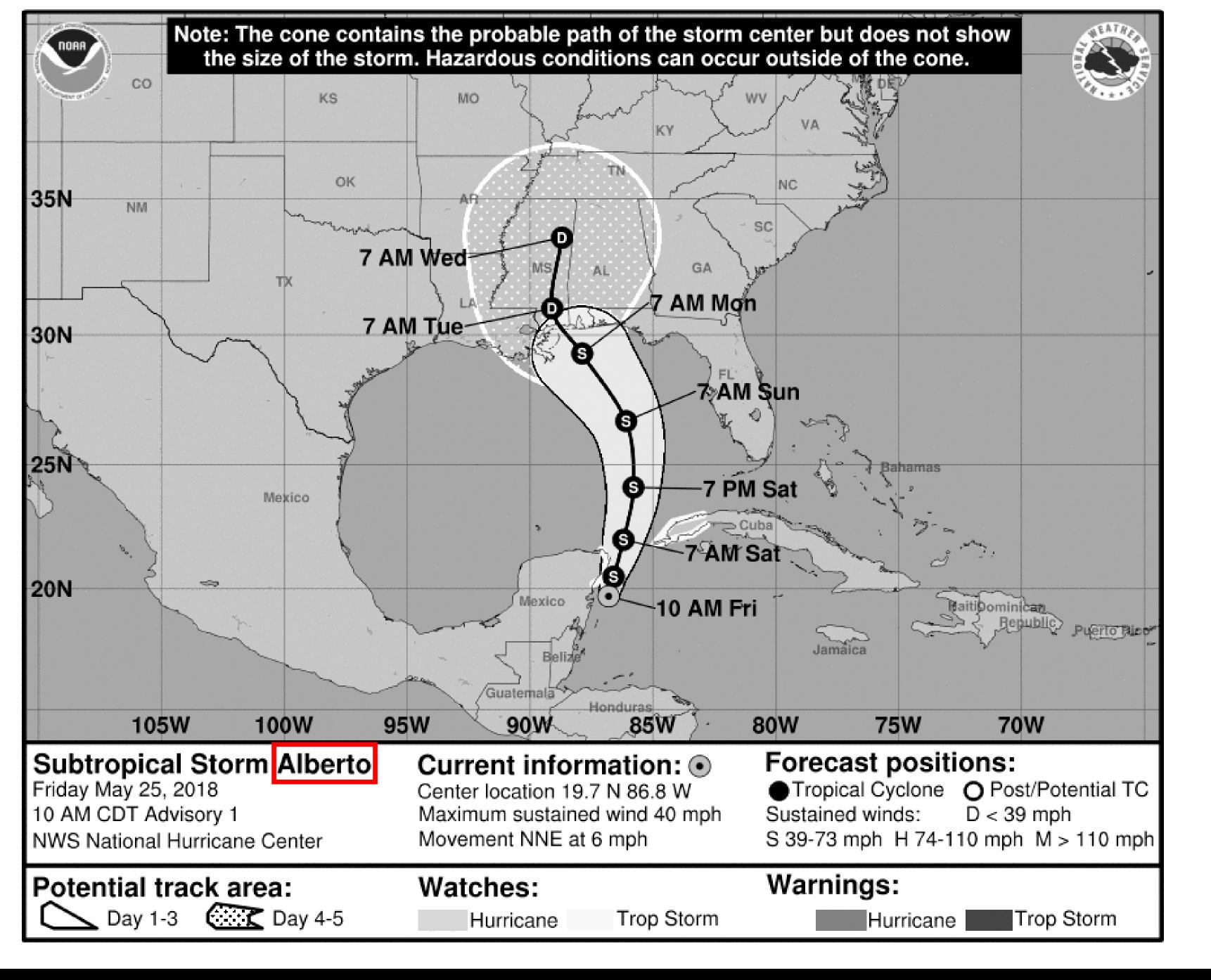
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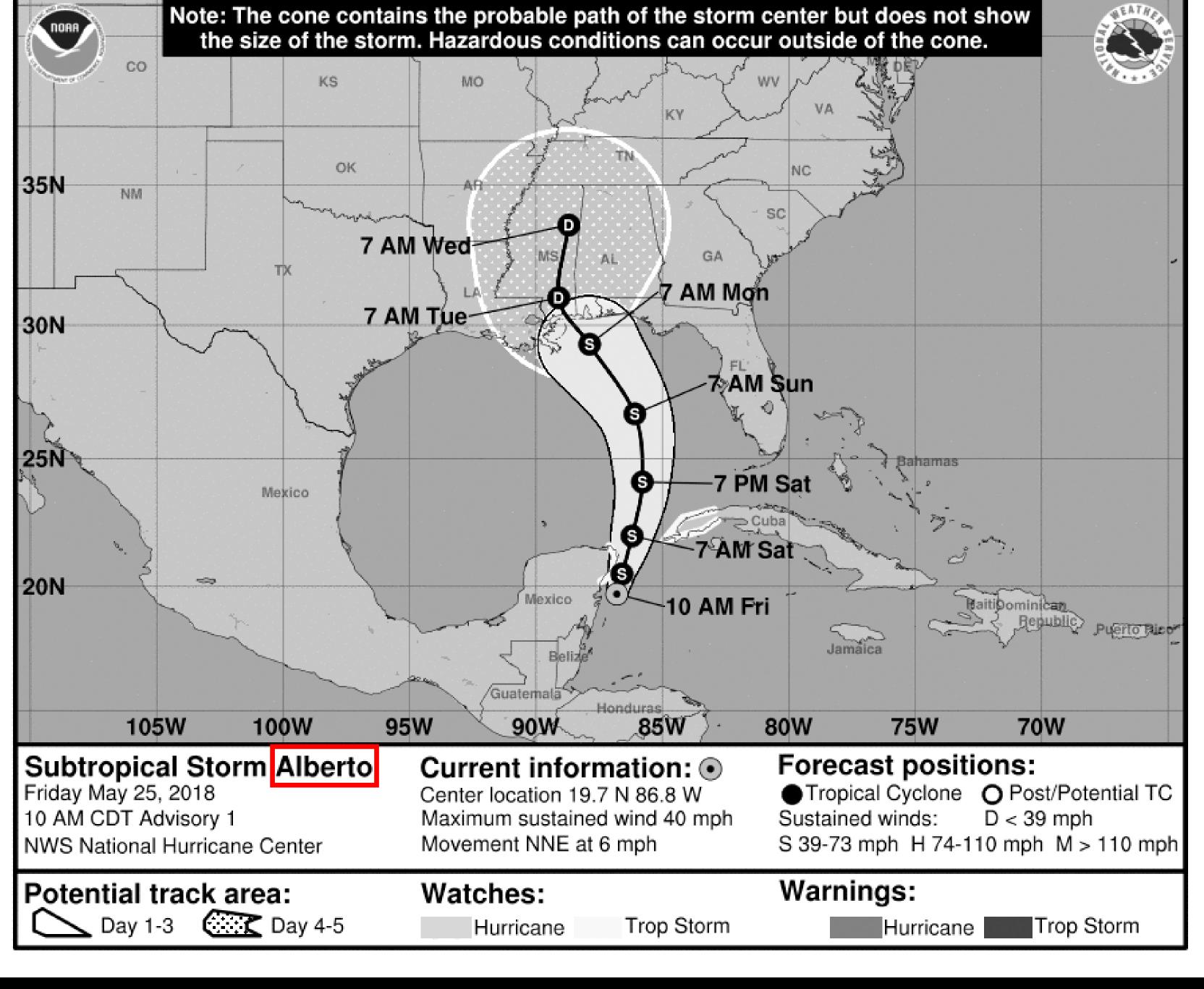
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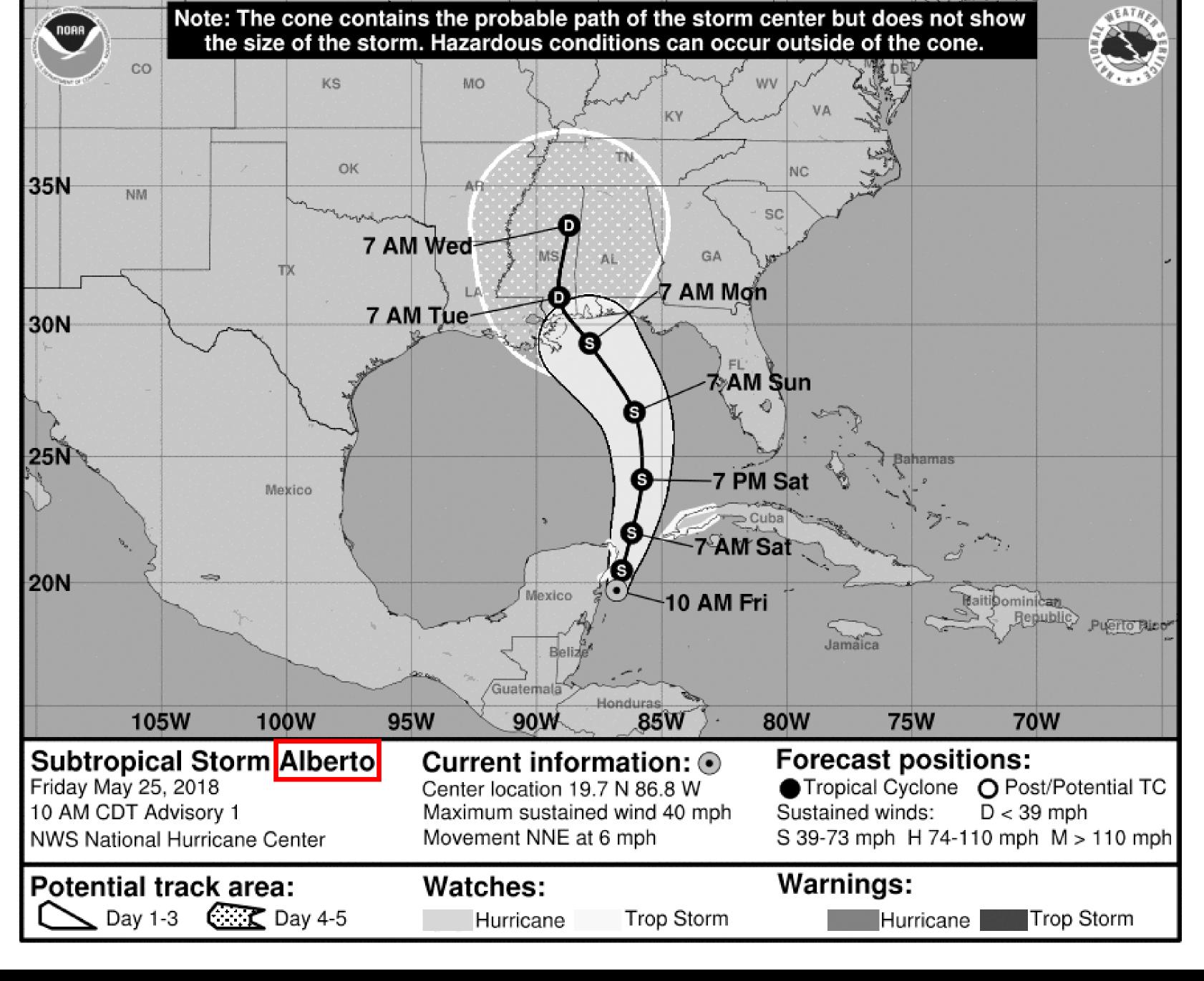


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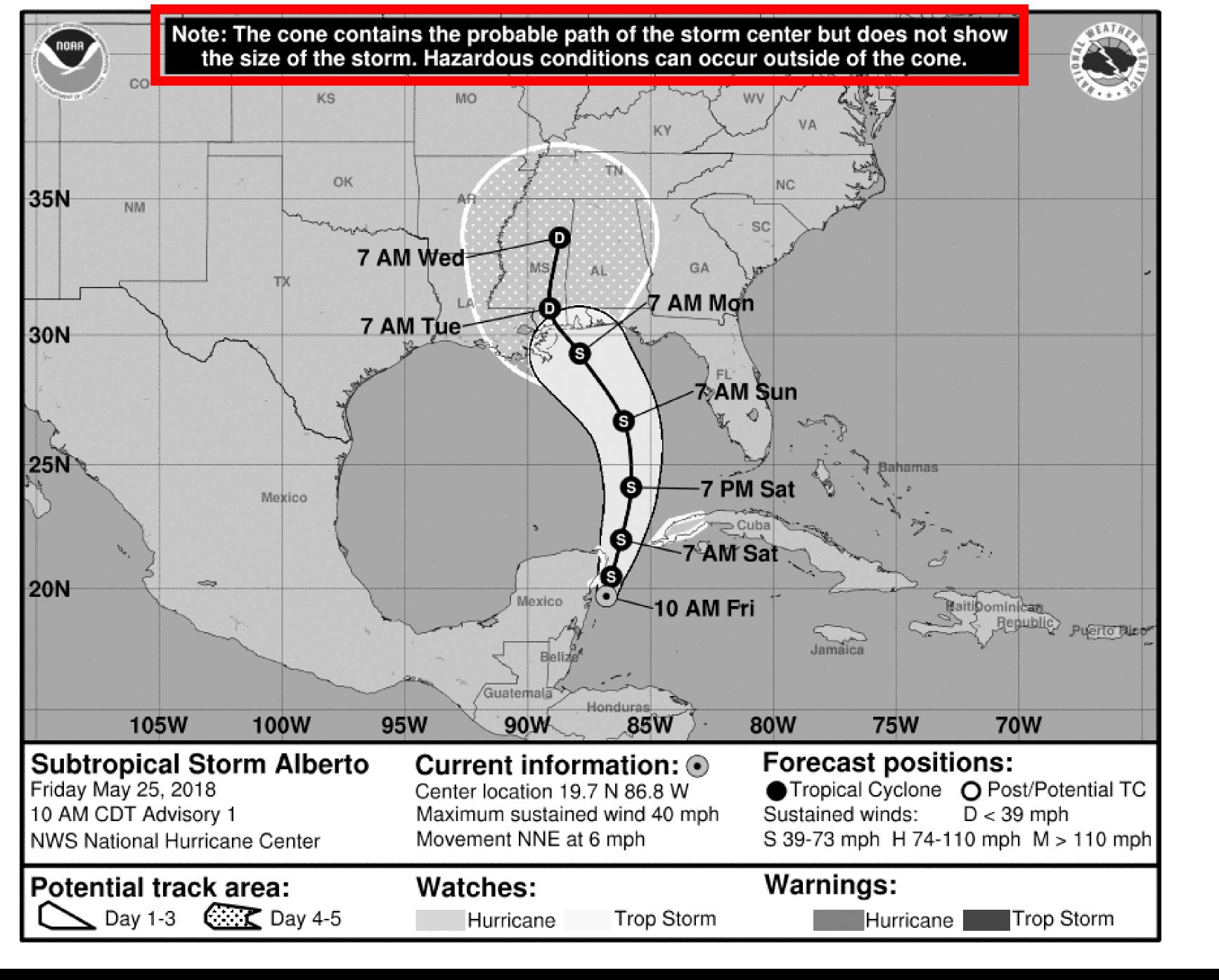


"Alberto Meandering Over the Northwestern Caribbean Sea."

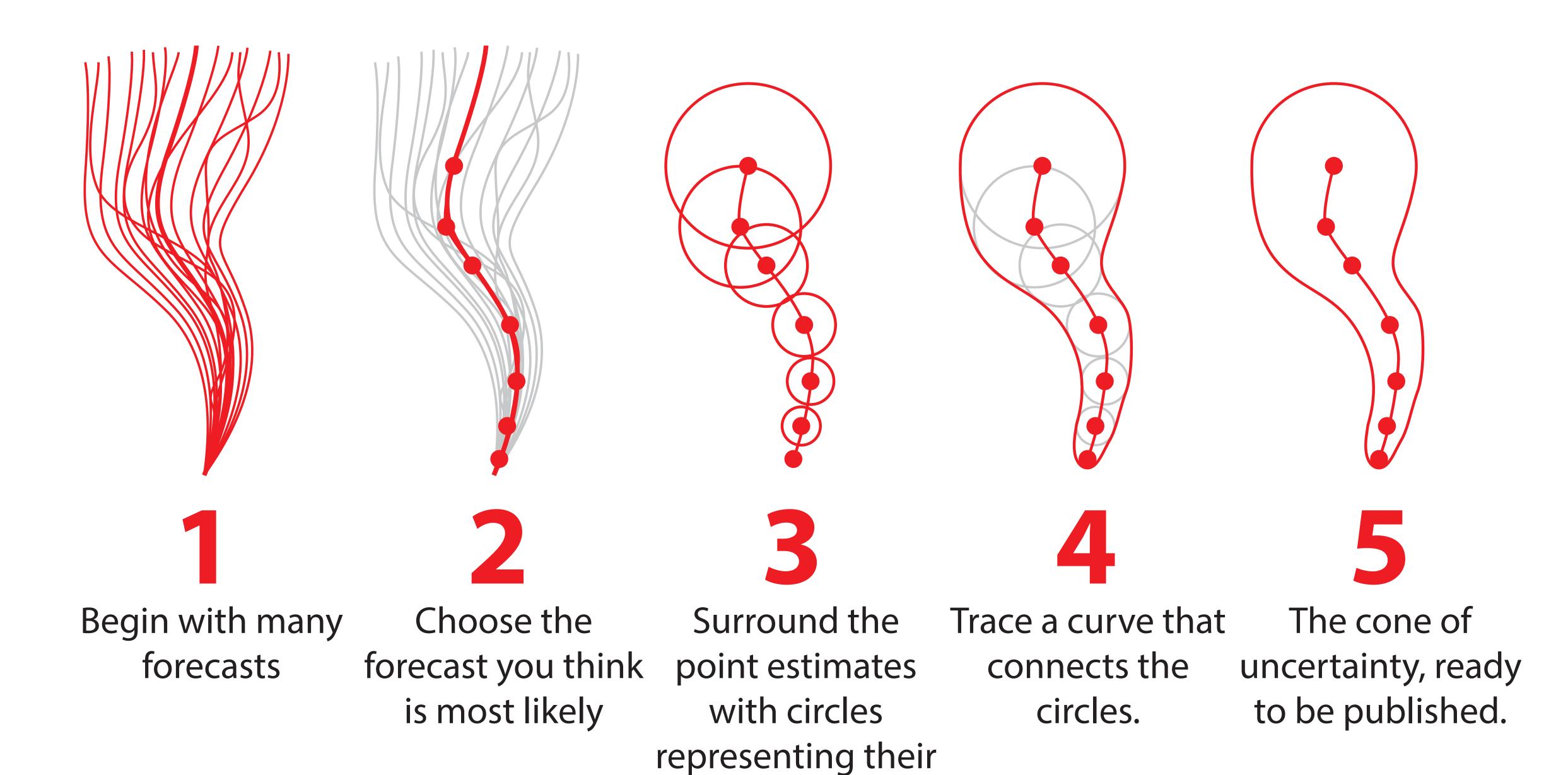


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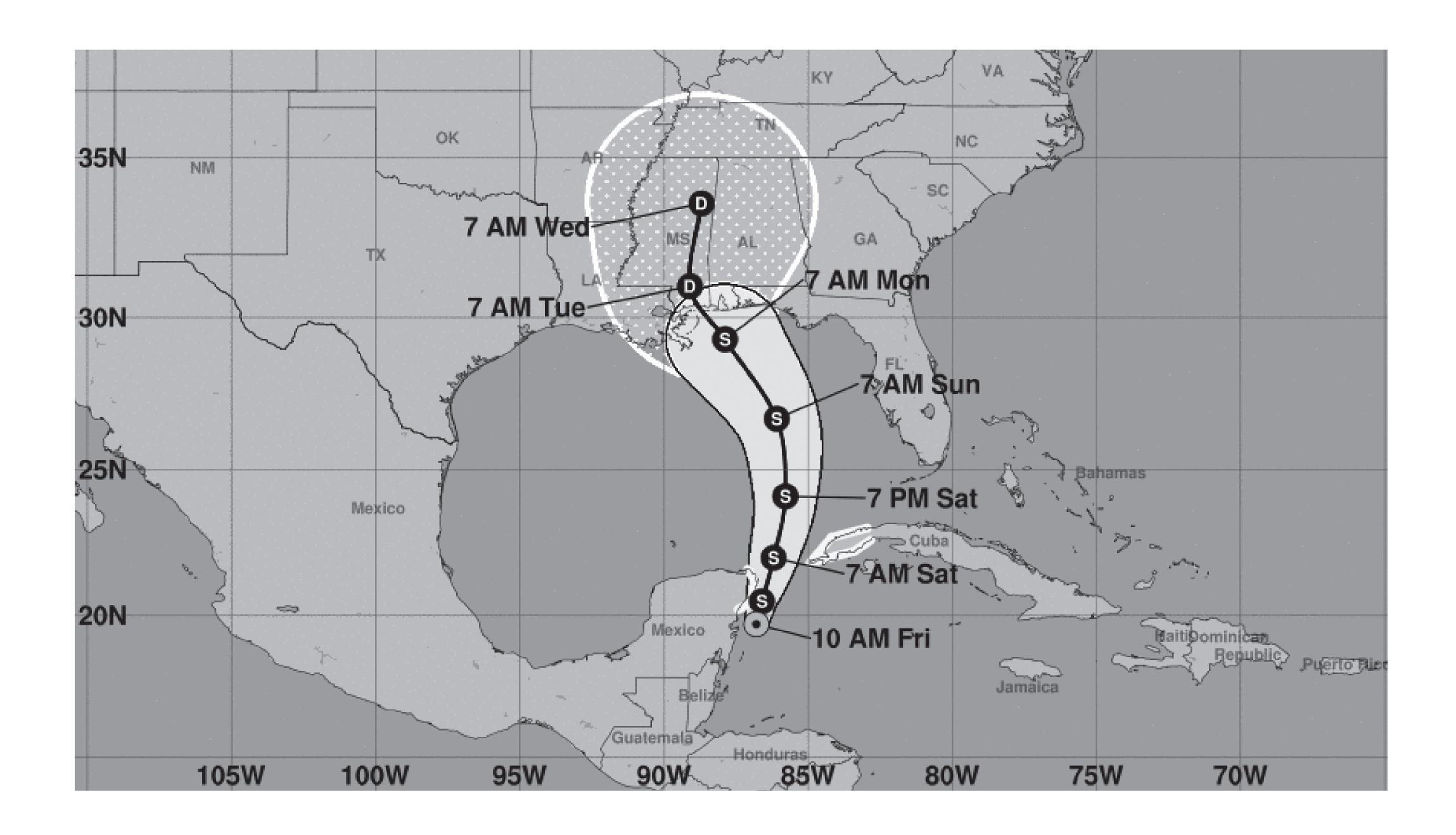
"Alberto is not very well organized this morning."



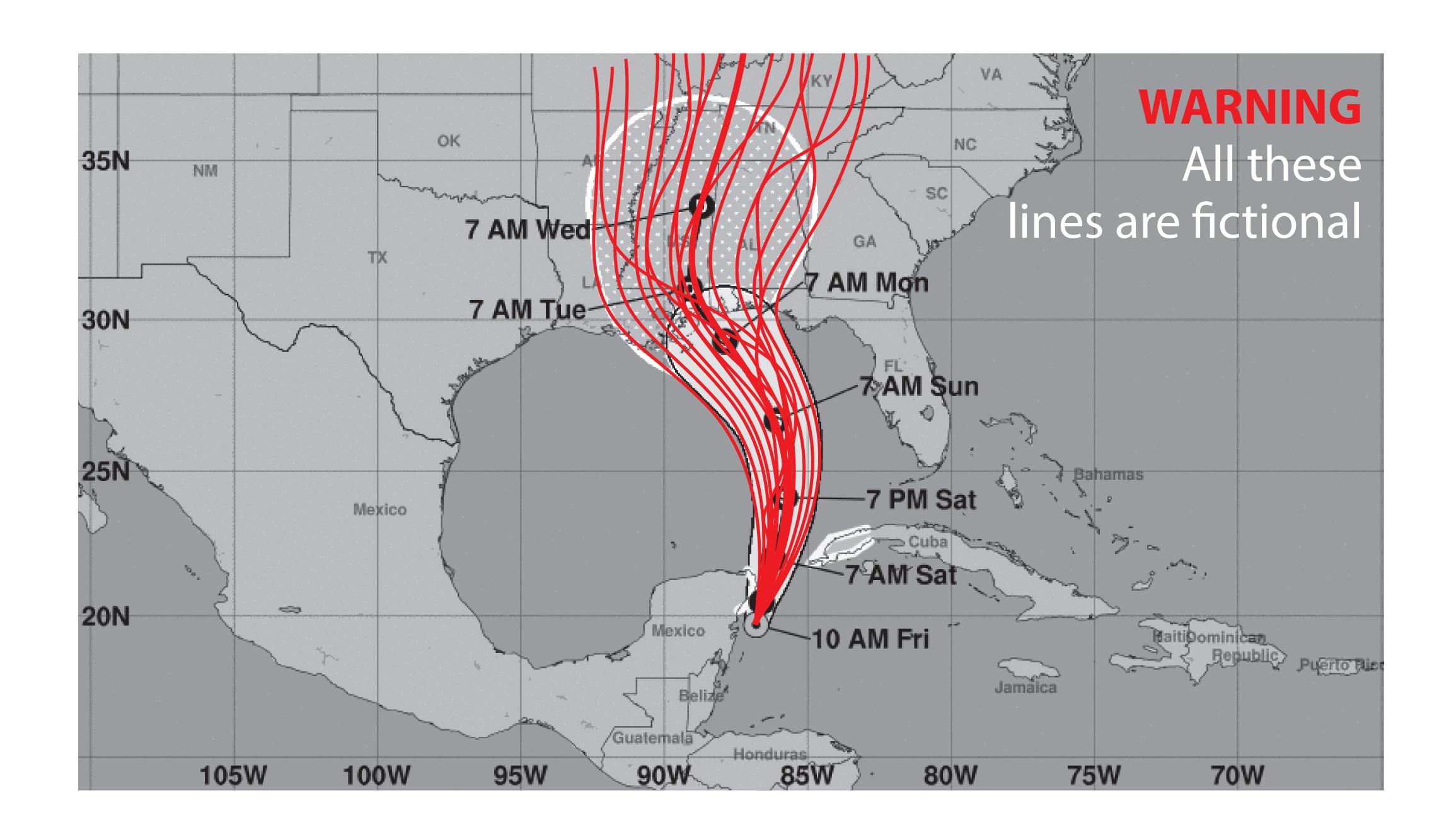


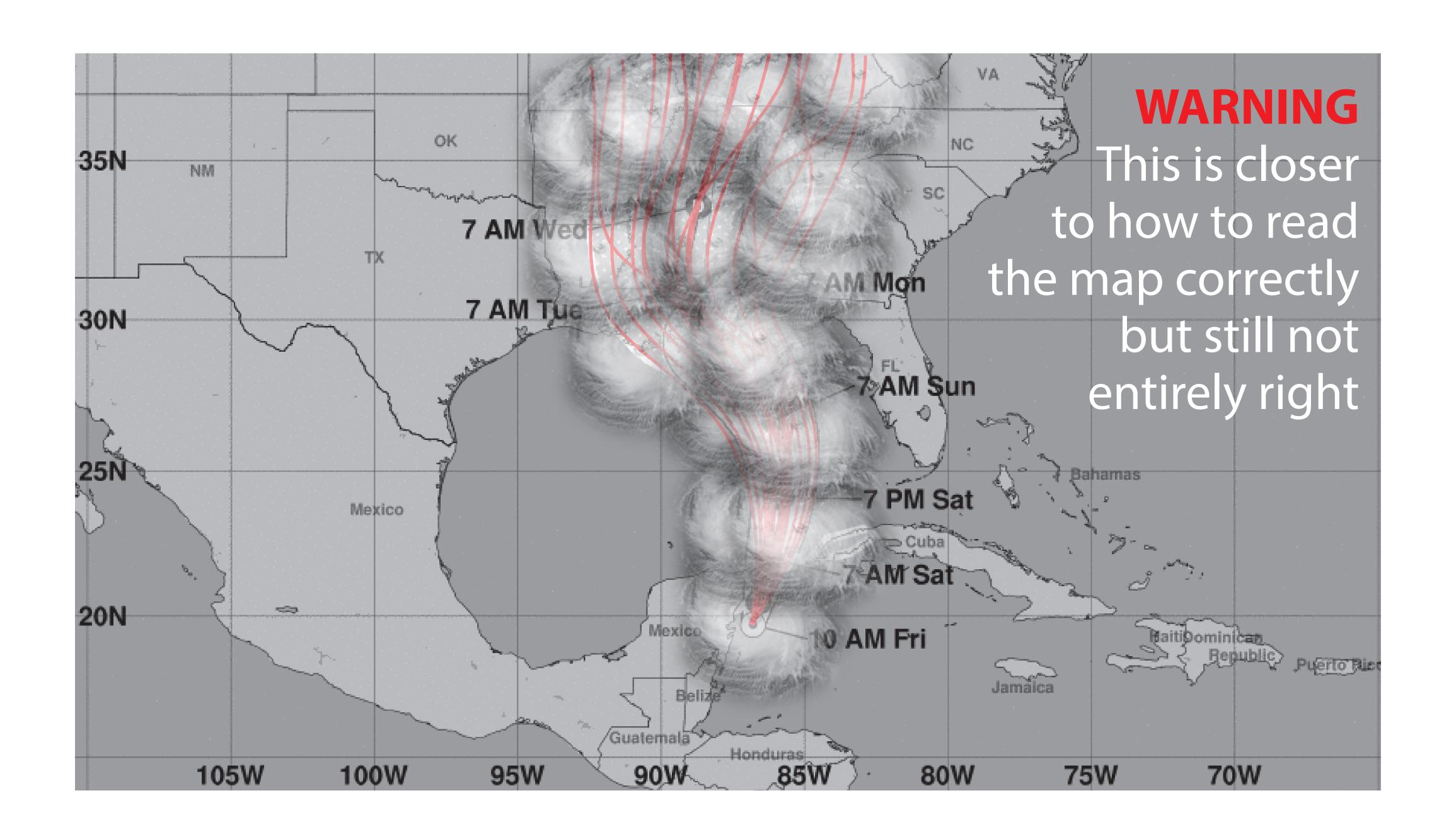


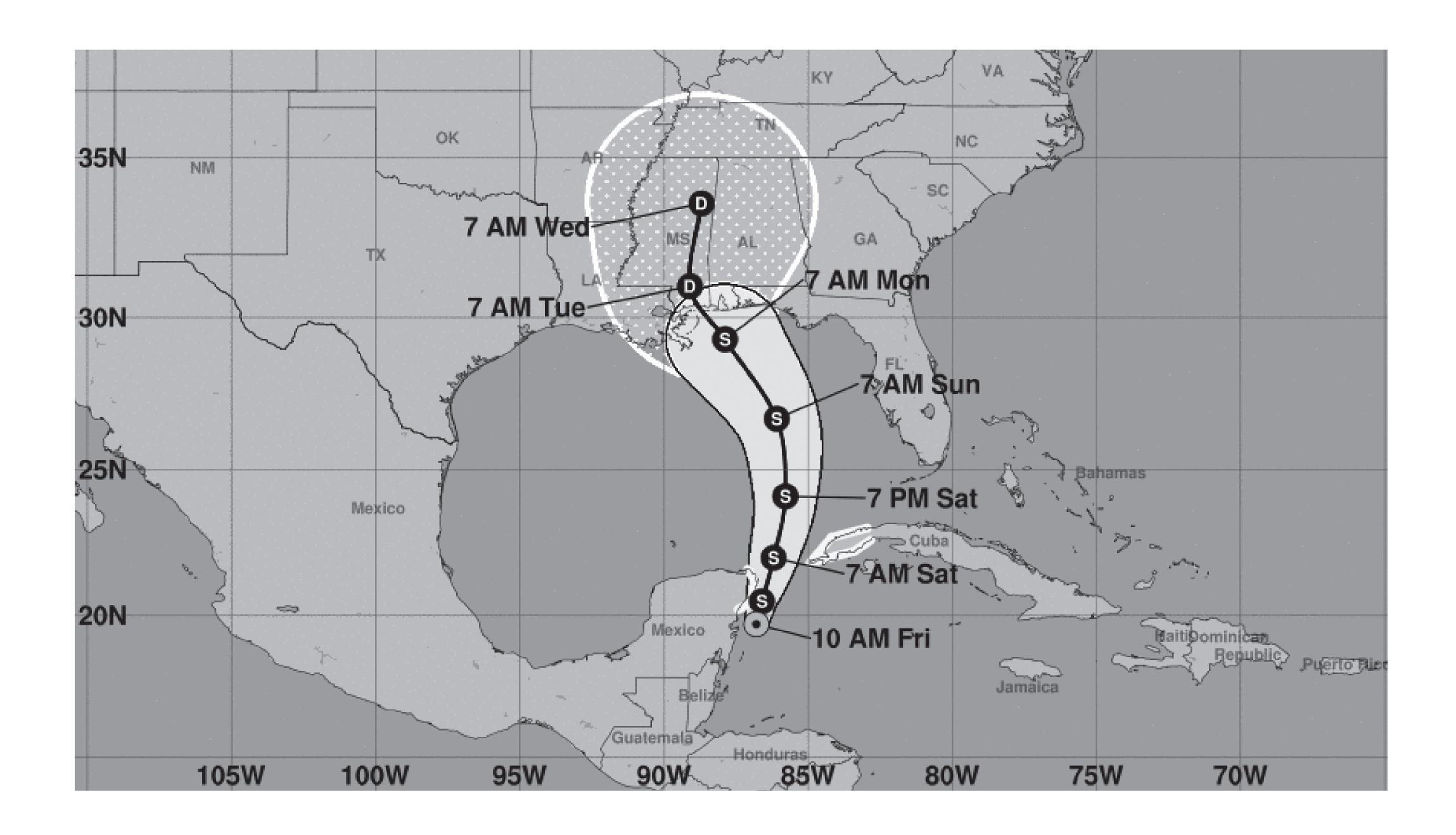
uncertanty.

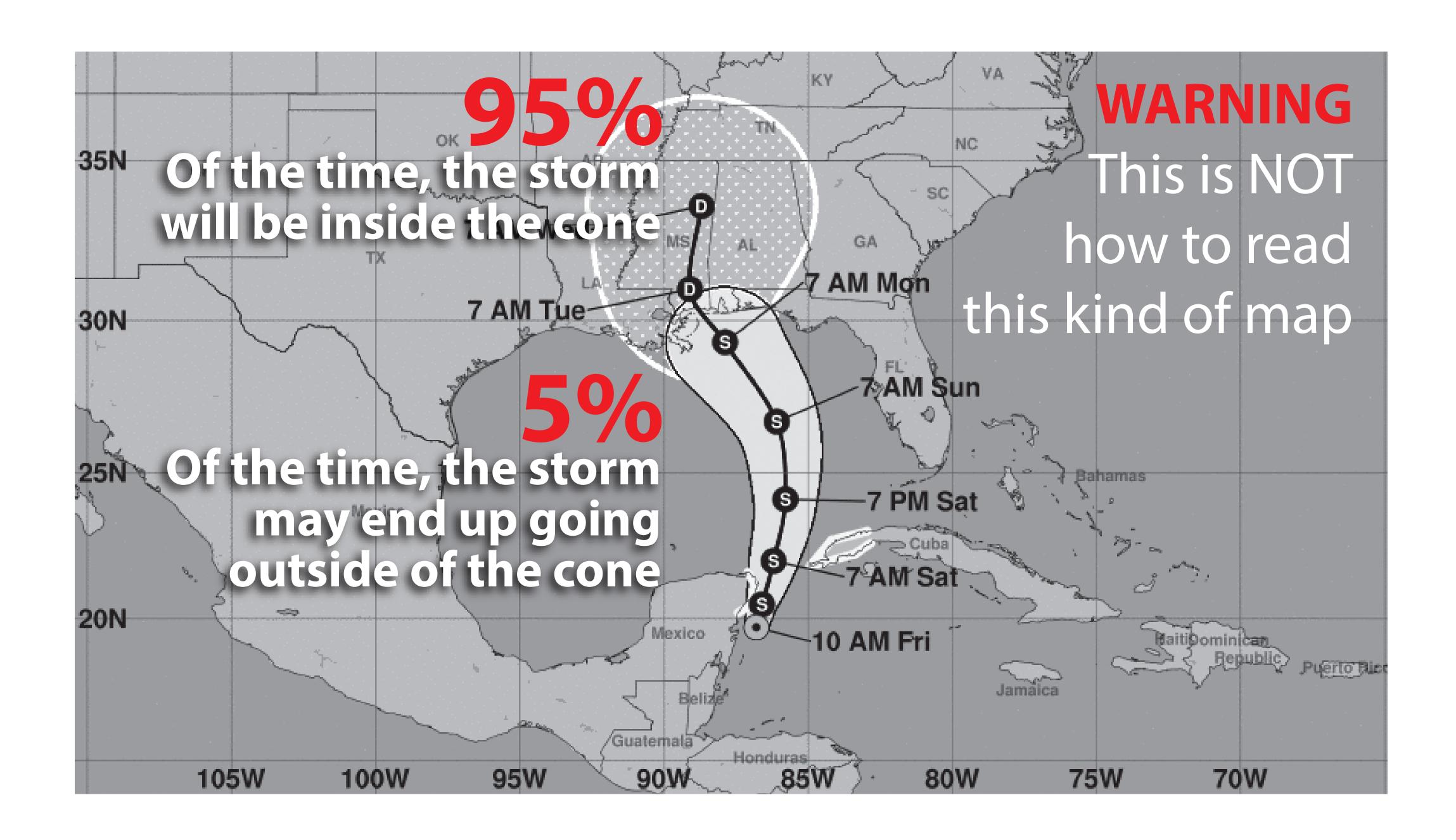


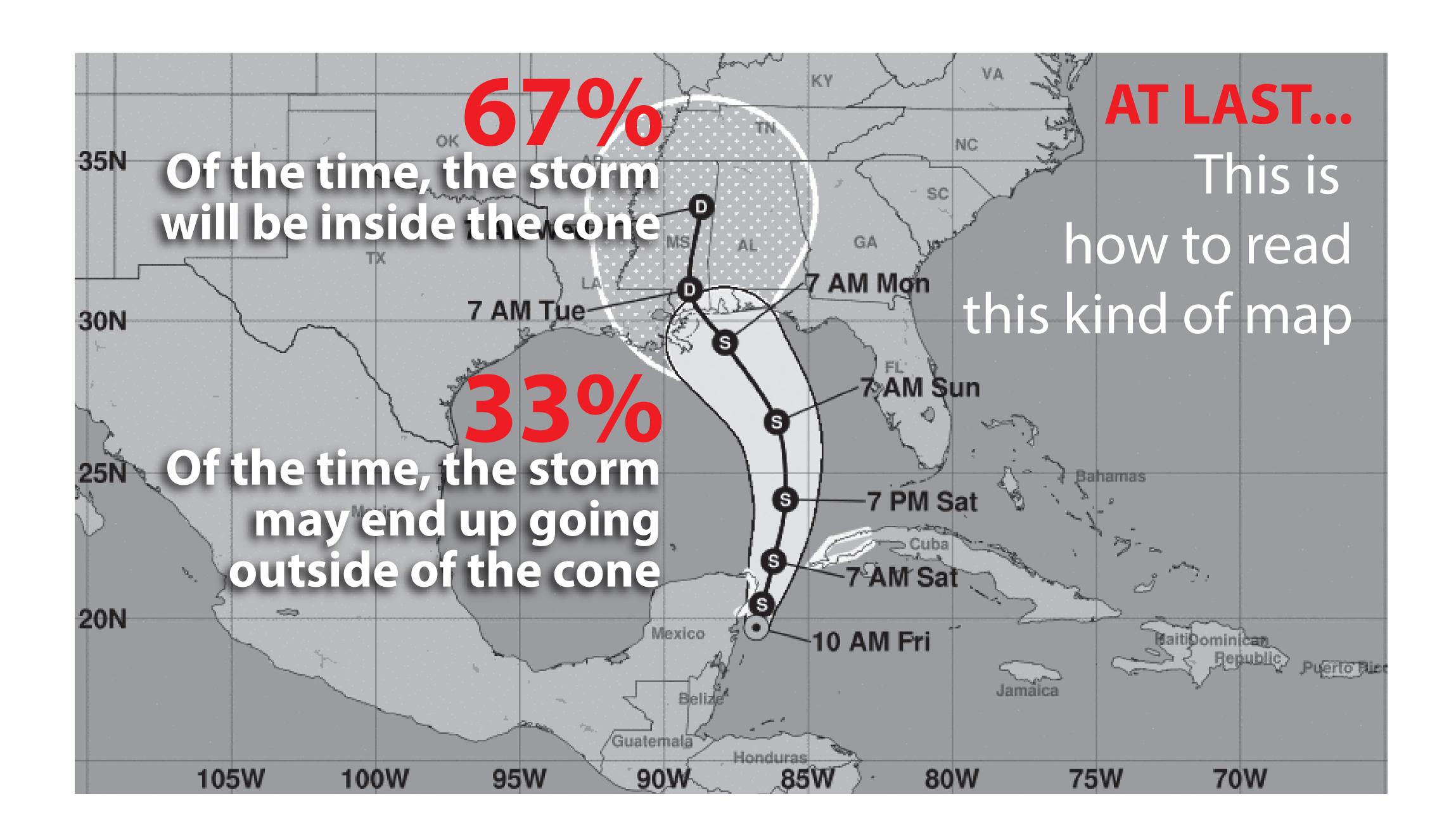


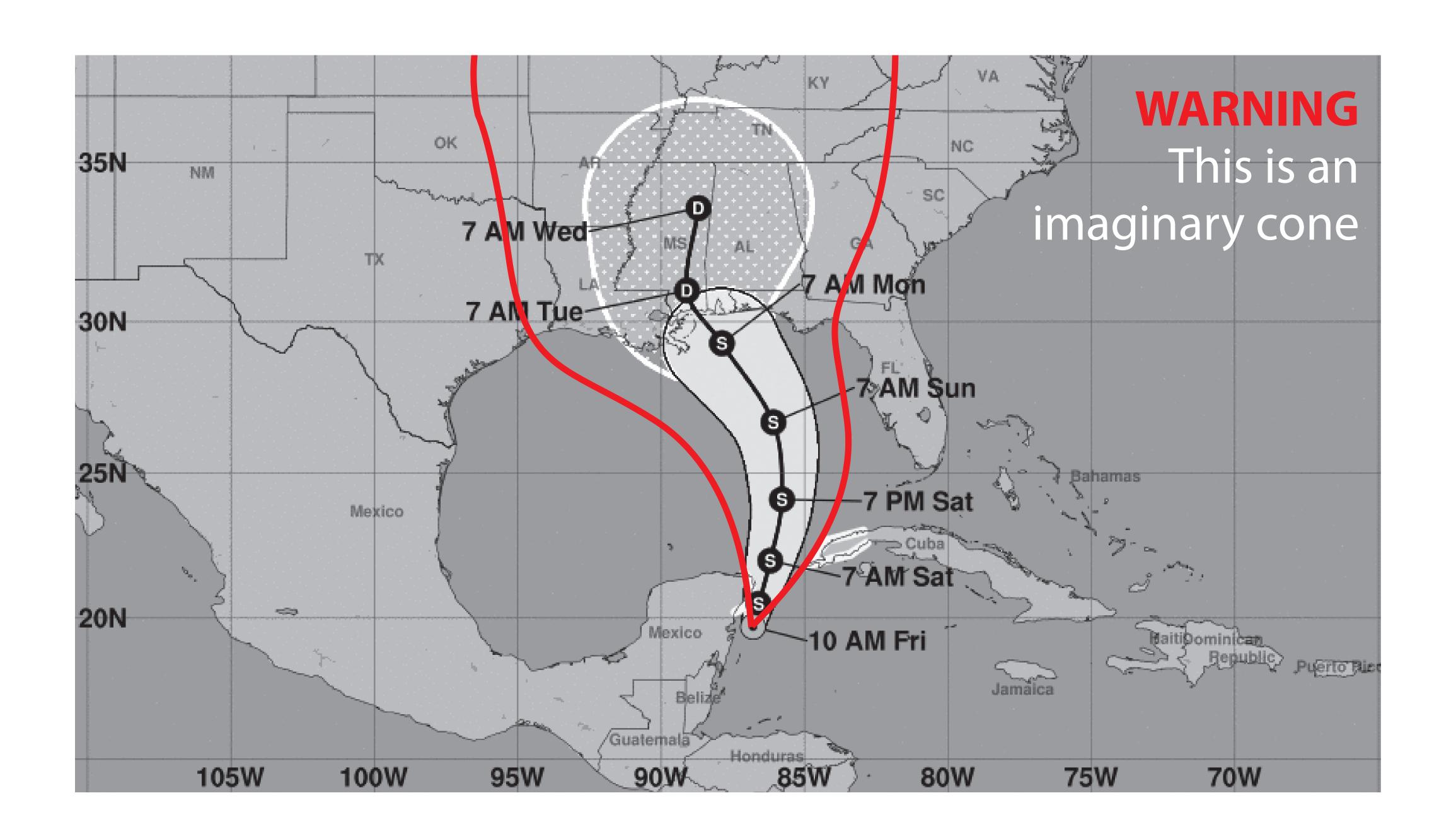


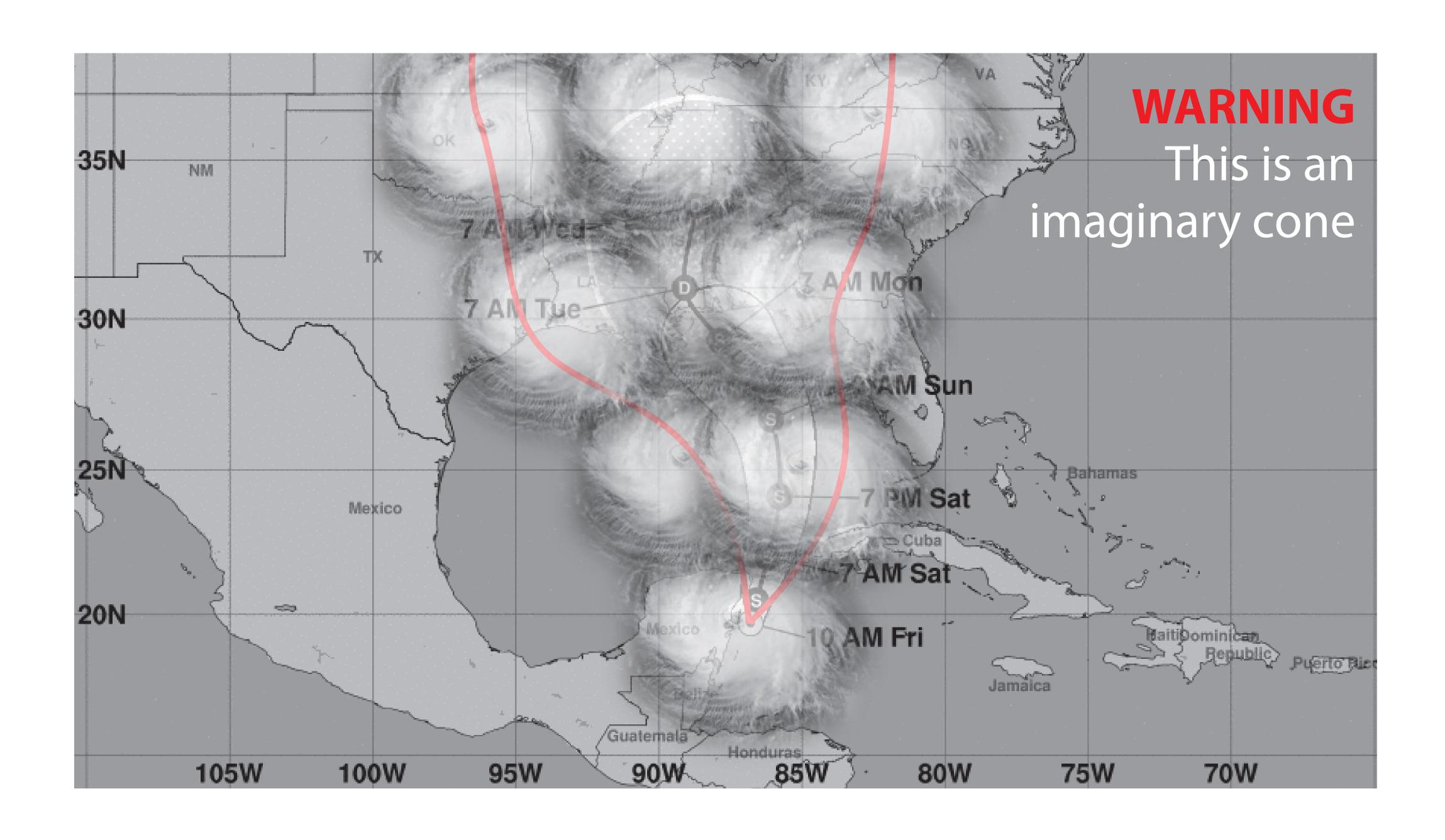












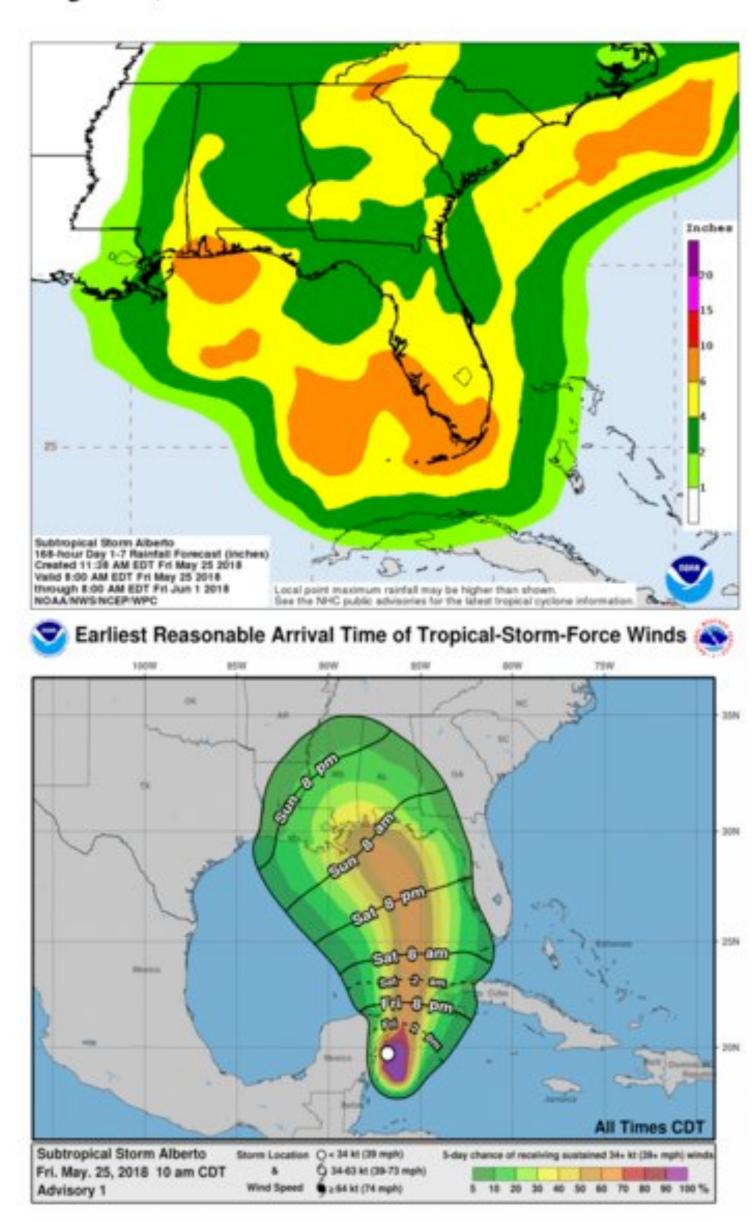


Key Messages for Subtropical Storm Alberto



Advisory 1: 10:00 AM CDT Fri May 25, 2018

- 1. Regardless of its exact track and intensity, Alberto is expected to produce heavy rainfall and flash flooding over the northeastern Yucatan Peninsula of Mexico, western Cuba, southern Florida and the Florida Keys. Rainfall and flooding potential will increase across the central Gulf Coast region and the southeastern United States later this weekend and early next week when Alberto is expected to slow down after it moves inland.
- 2. Alberto could bring tropical storm conditions and storm surge to portions of the central and eastern Gulf Coast later this weekend and early next week, although it is too soon to specify the exact location and magnitude of these impacts. Residents in these areas should monitor the progress of Alberto, as tropical storm and storm surge watches may be required later today or tonight.
- 3. Dangerous surf and rip current conditions are affecting portions of the Yucatan Peninsula and western Cuba and will likely spread along the eastern and central U.S. Gulf Coast later this weekend.

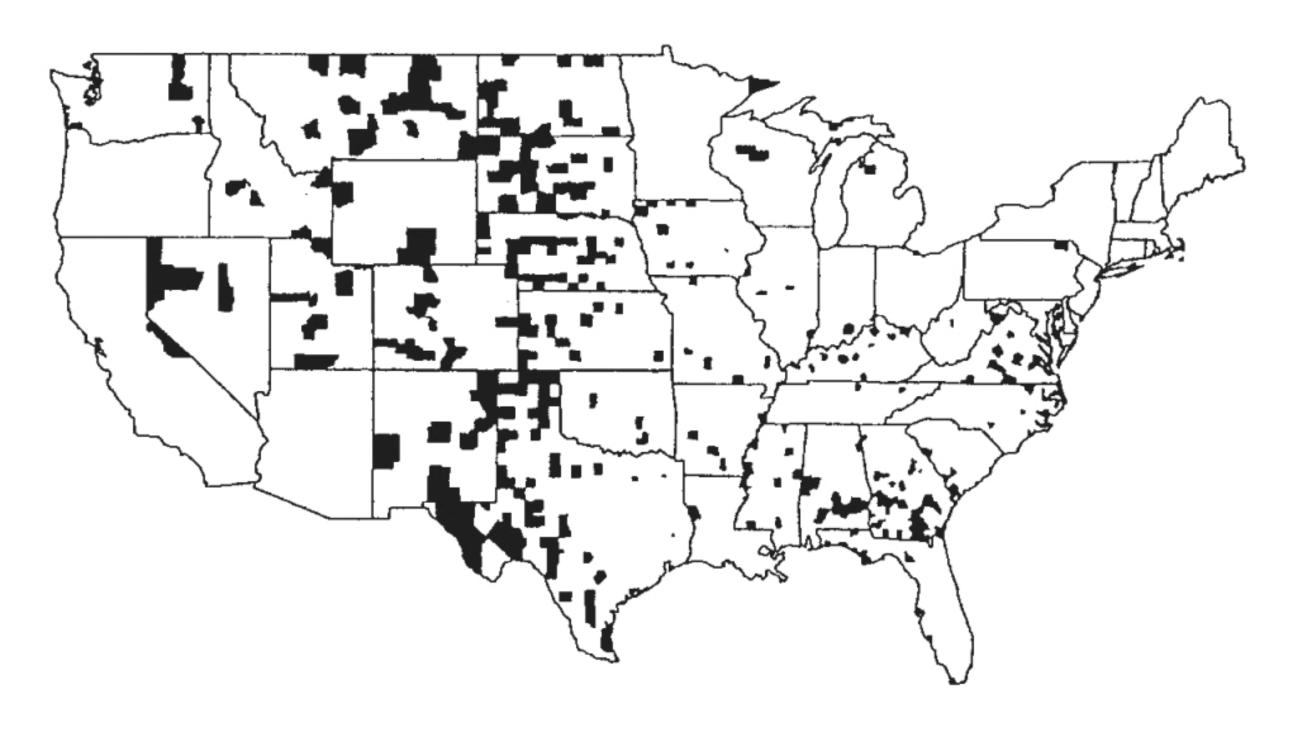


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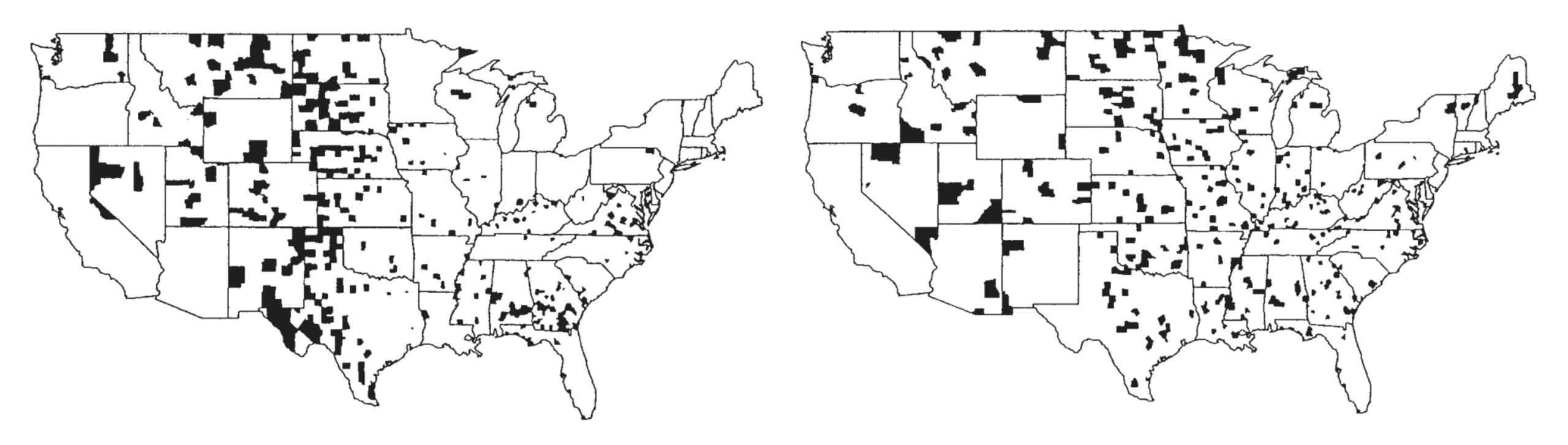
Charts lie

mainly because we love to lie to ourselves



Counties with the LOWEST kidney cancer death rates (1980-1989)

From *Teaching Statistics: A Bag of Tricks*Andrew Gelman, Deborah Nolan



Counties with the LOWEST kidney cancer death rates (1980-1989)

Counties with the HIGHEST kidney cancer death rates (1980-1989)

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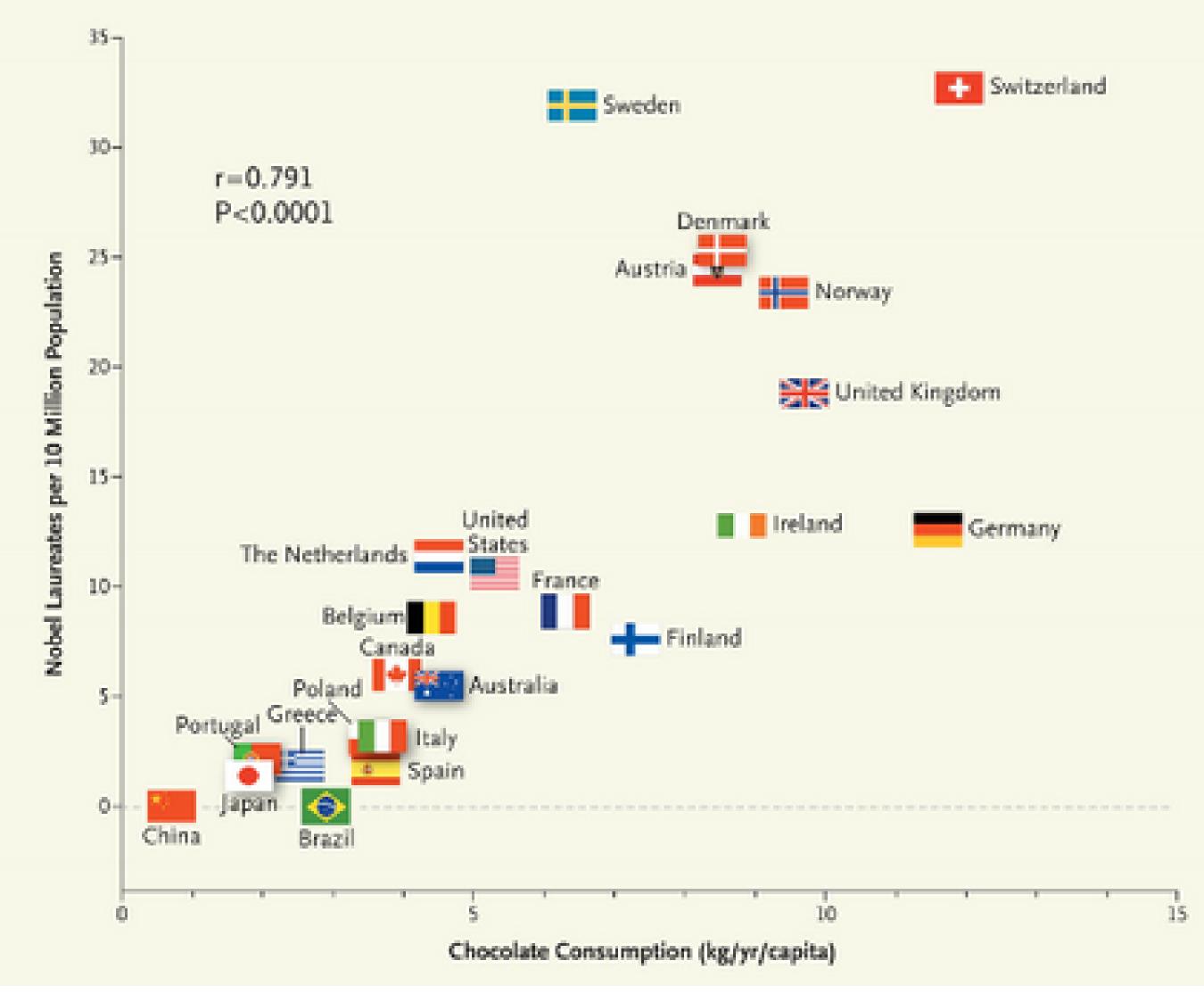


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AP / October 11, 2012, 9:59 AM

4 comments, 2 called-out

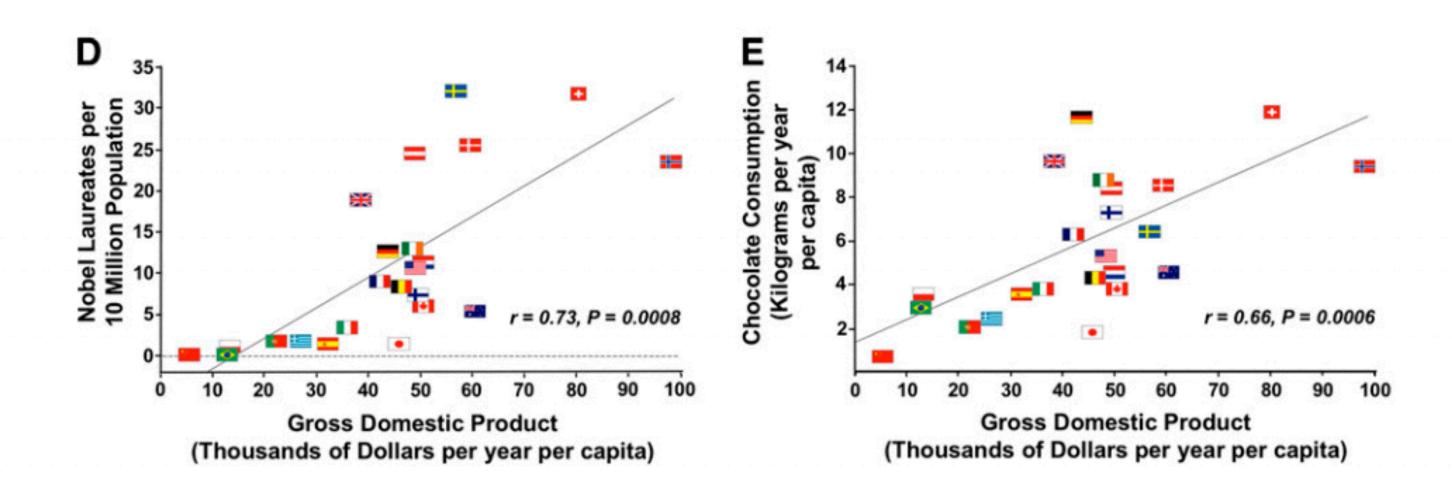
Eating chocolate may help you win Nobel Prize



New England Journal of Medicine

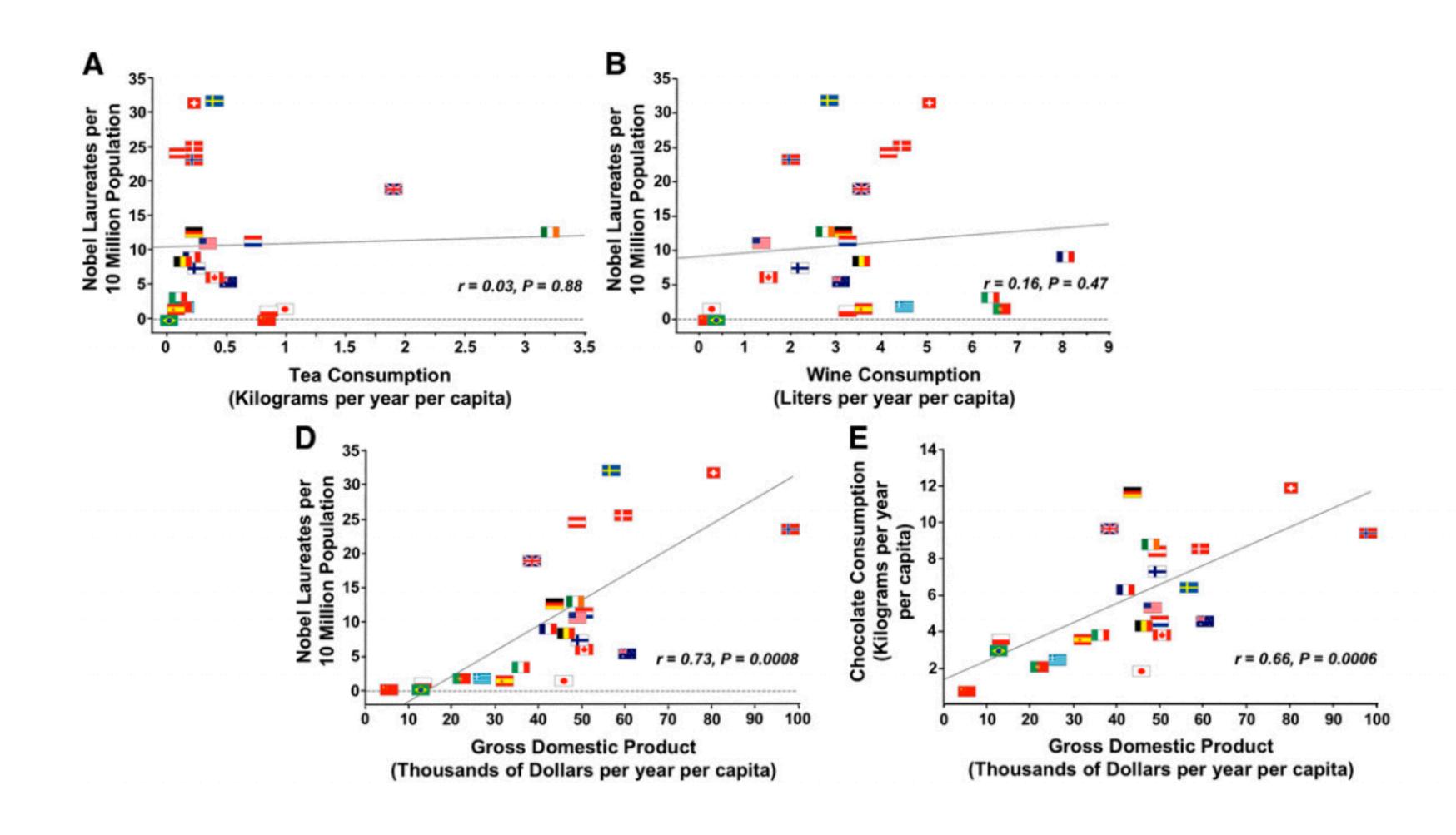
From: The Journal of Nutrition:

"Does Chocolate Consumption Really Boost Nobel Award Chances? The Peril of Over-Interpreting Correlations in Health Studies"



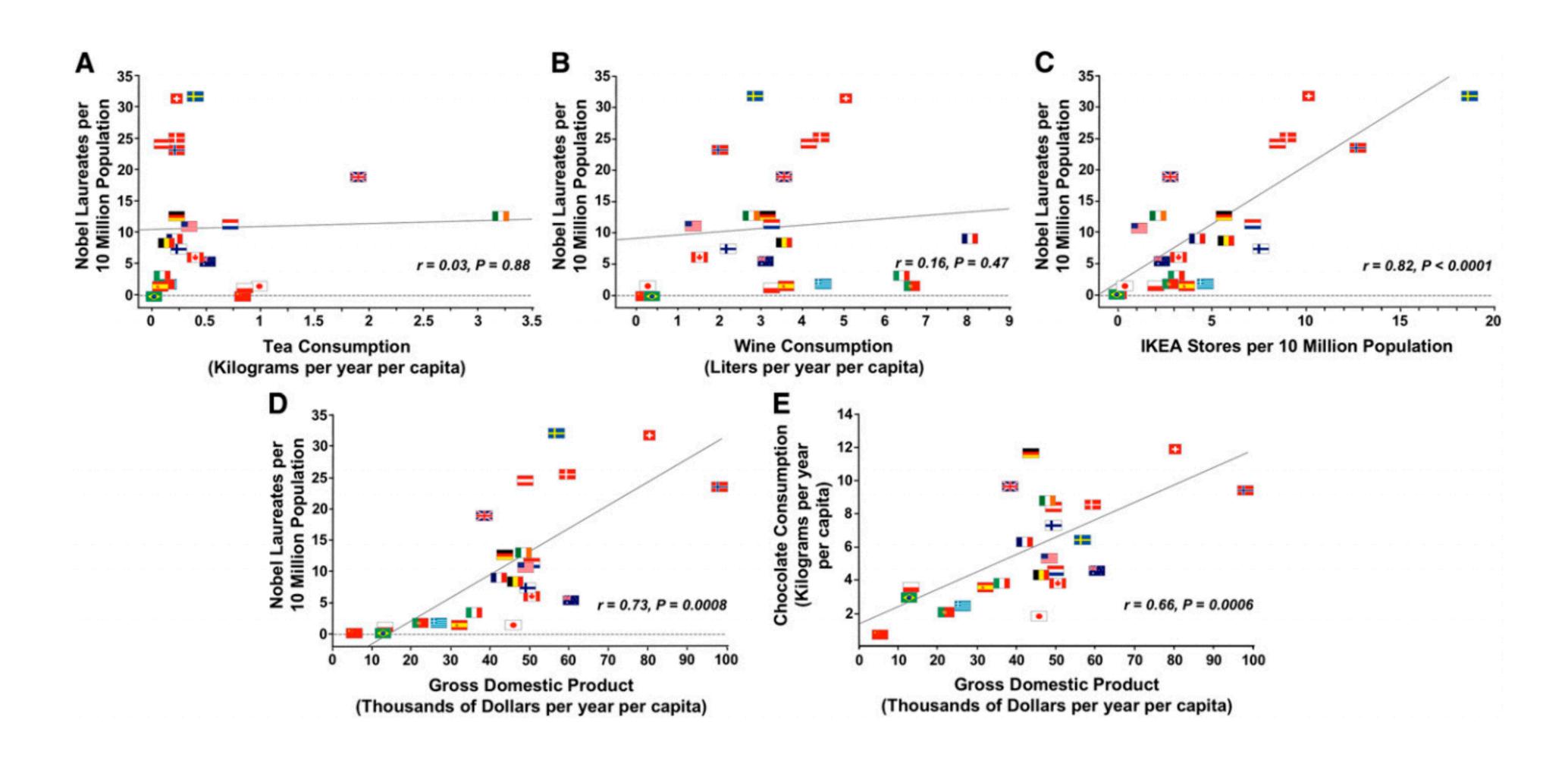
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THE ETHICAL DIMENSION

Let's all embrace charts as designers
—or simply as readers



THE ETHICAL DIMENSION

Let's all embrace charts as designers
—or simply as readers

...but let's use them wisely, and to inform others, not to mislead them.



